

## The Boatyard Marine Walk Hayling Island PO11 9PG Telephone: 02392 637266 email: info@hmarineservices.co.uk

Service agreement between of Hayling Marine Services and the customer regarding the sale of				
			1.	Hayling Marine Service will act as an introducing agent only regarding the sale of your boat.
			2.	Hayling Marine Services will only assist with marketing the boat including but not limited to taking the marketing photographs, listing the boat online, conducting viewings with potential purchasers.
3.	When advertising the boat for sale, a minimum of 3 advertising portals will be used.			
4.	Hayling Marine Services will provide advice only on a suitable valuation using current market prices. The actual asking price will be decided by the customer.			
5.	Hayling Marine Services will not negotiate any offer and any such offer must be submitted directly to the customer. The customer must inform Hayling Marine Services once an offer has been accepted and advise of the agreed purchase price.			
6.	Hayling Marine Services will provide the prospective owner our contact details only once they have indicated they wish to make an offer or have a question that Hayling Marine Services are unable to provide an answer to that is specific to the boat being sold.			

7. The customer is responsible for completing a sales questionnaire to enable Hayling Marine Services to begin advertising the boat and that the advertising cannot start until the customer

has completed this questionnaire.

- 8. The cost of this service is £145.55. This is payable at the commencement of this agreement and no advertising will take place until the payment has been made in cleared funds.
- 9. As per Wilsons of Hayling Ltd terms of business a 1% yard commission charge will be payable at the conclusion of the sale.
- 10. If Hayling Marine Services are unable to find a buyer within the 3 months from the start of the agreement.
  - 1. Continue with advertising for another 3 months at 50% of the initial price stated in clause 8.
  - 2. Withdraw the boat from the service.
- 11. If the boat is sold privately or through any other broker, the 1% yard commission is still payable to Hayling Marine Services.
- 12. Hayling Marine Services will keep the customer informed about the progress of advertising and will make recommendations to the customer depending on any interest received.

## **Declaration**

I/We have read through the above service agreement and accept the terms stated. I/We will make a cash payment/ bank transfer/ card payment of the service charge of £145.55 to begin the agreement and understand that once marketing has begun, this payment is non refundable.

Hayling Marine Services Customer	<b>Hayling Marine Services Representative</b>	
Signed	Signed	
Print Name	Print Name	
Address	Address	
Contact Number	Contact Number	

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www.hmarineservices.co.uk