

An illustration of a large iceberg floating in a blue ocean. The iceberg is white and jagged, with a small dark spot on its top surface. The water is a gradient of blue, and there are small white bubbles or particles around the iceberg. A small dark fish is visible near the base of the iceberg. The sky is a light blue gradient.

# **RealSteps Leadership Club After School Program**



# RealSteps Leadership Club After School Program





# RealSteps Leadership Club After School Program

Julius E. Guerra  
RealSteps Career  
& Education 501c3





Active  
Learning

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Active  
Learning

Access  
Online



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Why  
Students  
Join



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Why  
Students  
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Success  
Measured

# Active Learning

Learning naturally occurs when conditions are appropriate for the Learner.

Learners should be educated to know learning types and know what type(s) they enjoy.

**“Learning to Learn”** is a 7 ½ hour program (5-classes, 90 minute block schedule) that opens students eyes to how the brains functions, their own minds and linking learning to memory retention. **Course #01RS**



Games?

Courses  
Offered



## What is it?



# Minecraft

Minecraft is what's called....  
a sandbox game, where the player  
creates the game themselves by  
manipulating the world within it  
(like kids playing in the sand). There  
are no specific stops or goals, so  
everyone playing the game is having  
a different experience.

## Derlin's Focus

The main rule of  
Minecraft is...

**"The right tool  
for the job".**

## **Minecraft** is what's called....

a sandbox game, where the player creates the game themselves by manipulating the world within it (like kids playing in the sand). There are no specific steps or goals, so everyone playing the game is having a different experience.



## 9 Year old Seth & Minecraft



### **Derlin's Focus**





The main rule of  
Minecraft is...

**"The right tool for the job".**

**+ Creativity &  
Ingenuity**





# RealSteps Online Courses

## Financial Literacy 101

### Understanding / Practicing

- Checking & saving accounts
- Debt & credit cards
- Debt 7 credits in accounting
- Tracking your monthly bills
- Living beyond your means & budget
- Interest working for you and against you

4.5 HOUR COURSE

## General Tax Preparation 101

### Understanding / Practicing

- Services available
- Knowing your status
- Options as various tax payers, student, business owner etc.
- Maximizing your tax return
- Planning for next year, acting now
- Final filing and security

2 TO 4.5 HOUR COURSE

## Investment Planning 101

### Understanding / Practicing

- Basic investment vehicles
- How to calculate your risk tolerance
- Risk tolerance with the right investments at different time scale
- Creating an investment plan
- Long term vs short term
- Implementing your plan

4.5 HOUR COURSE

## Investing High Yield

### Understanding / Practicing

- Risk tolerance
- Choosing the right broker
- Research and selection
- Creating an investment strategy
- Track performance & wait for signs
- Implement strategy

4.5 HOUR COURSE

## Business Creation 101 & 102

### Understanding / Practicing

- Design your life's work (101)
- Create a 5 year plan (101)
- Assess financial backing & projections (102)
- Plan Marketing & Online Presence (102)
- Conduct research & revise plan as needed (102)
- Implementing your plan (102)

4.5 X 2 HOUR COURSE EACH

## Professional Presentation 101

### Understanding / Practicing

- The first six seconds human psychology dynamics
- It's all in the voice
- It's all in the visual persona
- Key to confidence is preparation
- Selecting the software tool to use
- Knowing your audience

3 HOUR COURSE

## Webmaster 101

### Understanding / Practicing

- Accessing the primary provider
- Navigating the platform domain, web tools etc.
- Saving or undoing / consistency across pages
- Saving and Publishing / knowing your audience
- Using templates for visual appeal
- Attracting clientele

10 HOUR COURSE

## Networking Basics 101

### Understanding / Practicing

- Accessing the primary provider
- Navigating the platform domain, web tools etc.
- Saving or undoing / consistency across pages
- Saving and Publishing / knowing your audience
- Using templates for visual appeal
- Attracting clientele

8 HOUR COURSE

## CIW's Internet Business Associate

### Understanding / Practicing

- Accessing the primary provider
- Navigating the platform domain, web tools etc.
- Saving or undoing / consistency across pages
- Saving and Publishing / knowing your audience
- Using templates for visual appeal
- Attracting clientele

20 HOUR COURSE

# Parent Involvement Program

**Grade Increase Program: Help your Scholar Win**

When your child is in the 1st through 5th grade, you will receive a letter from the school indicating the grade your child is currently in. This letter will also indicate the grade your child is currently in. This letter will also indicate the grade your child is currently in.

Grade	1st	2nd	3rd	4th	5th
1st					
2nd					
3rd					
4th					
5th					

Reading is a key skill that will help your child succeed in school and in life. The more your child reads, the better they will do. Reading is a key skill that will help your child succeed in school and in life. The more your child reads, the better they will do.

**Leveled Text Chart**

Grade	1st	2nd	3rd	4th	5th
1st					
2nd					
3rd					
4th					
5th					



## Grade Increase Program: Help your Scholar Win

When your child is promoted to a higher grade, we will provide you with a list of books to read. We will also provide you with a list of books to read. We will also provide you with a list of books to read. We will also provide you with a list of books to read.

Book Title	Grade 4	Grade 5	Grade 6	Grade 7	Grade 8
Book 1					
Book 2					
Book 3					
Book 4					
Book 5					
Book 6					
Book 7					
Book 8					
Book 9					
Book 10					
Book 11					
Book 12					
Book 13					
Book 14					
Book 15					
Book 16					
Book 17					
Book 18					
Book 19					
Book 20					

Reading is important. It helps you learn and grow. We will provide you with a list of books to read. We will also provide you with a list of books to read. We will also provide you with a list of books to read.

## Leveled Text

Grade	Level	Books
Grade 4	Level 1	10
Grade 4	Level 2	10
Grade 4	Level 3	10
Grade 4	Level 4	10
Grade 4	Level 5	10
Grade 4	Level 6	10
Grade 4	Level 7	10
Grade 4	Level 8	10
Grade 4	Level 9	10
Grade 4	Level 10	10
Grade 4	Level 11	10
Grade 4	Level 12	10
Grade 4	Level 13	10
Grade 4	Level 14	10
Grade 4	Level 15	10
Grade 4	Level 16	10
Grade 4	Level 17	10
Grade 4	Level 18	10
Grade 4	Level 19	10
Grade 4	Level 20	10

## Program: Help your Scholar Win

work, but please don't get worried, you are not being graded. This is designed to help by you helping at home. This sheet tracks 5 weeks or 1 month's progress. Complete at least 20 minutes) with your child. Simply getting involved more with your young child makes a difference. Please print your name & phone if so we can text or call for

After you in initial minutes per fy.	Name & direct text or phone contact for participating parent.				
	Week #1	Week #2	Week #3	Week #4	Week #5
your child reading stand					
or a major to details - fill you					
detailed care take					
can over go wide.					
thing copy. They nation or n.					
everyone used					
gether. an article and author & editorial or an opinion , use MS sional.					
ers. You better or time or signature.					
school to after college or , What to either Will they ...					
thing ject area DC, FSA,					

Reading is so important and needs to be increased to the top level for anyone furthering their academics. Strong readers achieve more in a faster time.

Planning is a soft skills we try to teach in school by having students use journals and school planners, however, making them understand why is harder.

When you teach someone, it causes you to have a deeper understanding. Try this for anyone having a low grade.

Supervise: If you never have, watch how they study and learn. Just a simple observation may let you see something they are not that could save them time

Family dinner seem to be a thing of the past. Try to connect even if you have to go out to eat.

Complete a current event/project summary together. Knowing how adults process information and bringing your life experience can help open new worlds for your child.

Offer community service hours. Be sure to get validation so your community service hours count towards graduation.

Acknowledgment signature. The future of your child is worth discussing for more than 20 minutes. Hopefully after this discussion, documents are generated and an action plan being to formulate.

Know which exams could stop your child from graduating or advancing FCAT, EOC, FSA, SAT or ACT exams.

One Final items would be to have 2-3 text during a single week with one or more of your child's teachers asking about progress or work due.

Please feel free to contact me, Mr. G via text on my cell @ 772-530-2198 Or Email: julius.guerra@pbck12schools.org

## Leveled Text Chart

Grade Level	Guided Reading	DRA	Reading Recovery	Lexile
Kindergarten	A	A-1	1	
Kindergarten-Grade 1	B	2-3	2	89-220
	C	4	3-4	
	D	6	5-6	
Grade 1	E	8	7-8	226-500
	F	10	9-10	
	G	12	11-12	
Grades 1-2	H	14	13-14	450-500
	I	16	15-17	
Grade 2	J	18	18-20	450-620
	K	20		
Grades 2-3	L	24		550-620
	M	28		
Grade 3	N	30		550-750
Grades 3-4	O	34		770-750
	P	38		
Grade 4	Q	40		770-910
	R			
Grades 4-5	S			860-910
	T			
Grade 5	U	50		860-960
Grades 5-6	V			
	W			
Grade 6-8	X	60		950-1040
	Y			
Grades 7-8	Z	80		1000-1160
Grades 9-12	Z+			1000-1250

High School  
Reading  
Level



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<b>Mark the date and time after you complete any activity, then Initial next to it. Minimum 20 minutes per assignment to qualify.</b>	<b>Name &amp; direct text or phone contact for participating parent.</b>				
	<b>Week #1</b>	<b>Week #2</b>	<b>Week #3</b>	<b>Week #4</b>	<b>Week #5</b>
Observe & listen intently to your child reading. Be sure to check "Reading Lexile level" and help understand definitions of new words.					
Discuss the steps planning for a major trip. Include budgeting, time scheduled off work, travel details - plane trip or drive, where will you stay & cost etc...					
Your child teaches you one detailed aspect of the discipline they are currently learning in school. Like our					



# Grade Increase Program: Help your Scholar Win

This is considered parent homework, but please don't get worried, you are not being graded. This is designed to help your child increase their grade by you helping at home. This sheet tracks 5 weeks or 1 month's progress. Complete at least one activity per week (take at least 20 minutes) with your child. Simply getting involved more with your young scholar's academics can make the difference. Please print your name & phone # so we can text or call for communication.

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Discuss the steps planning for a major trip. Include budgeting, time scheduled off work, travel details - plane trip or drive, where will you stay & cost etc...					
Your child teaches you one detailed aspect of the discipline they are currently learning in school. Like our					

## Leadership Club...

Is the platform to connect with students.

**Teacher Commitment**, time per week:  
Planning + **1 to 1.5 hour meetings with members**

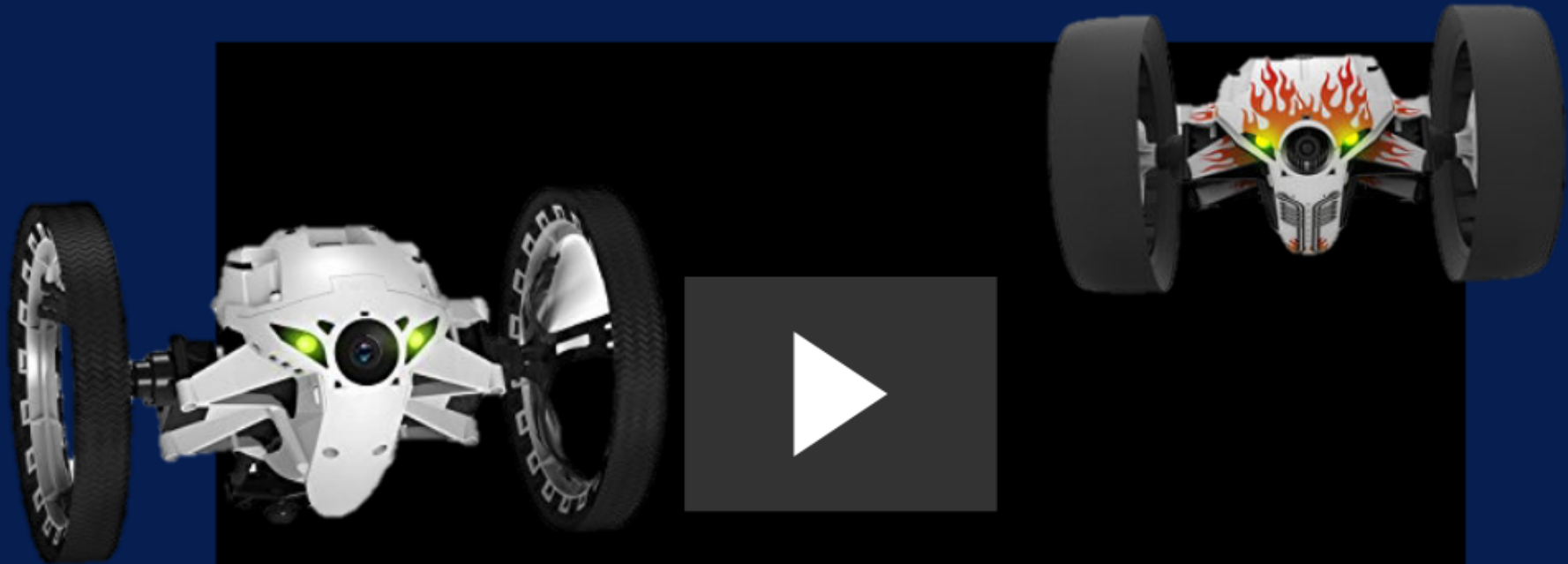
RealSteps focuses on student's needs & soft skills for career building, personal improvement & life skills.

The online curriculum maps out an entire annual weekly meeting plan

**Fun  
Inside the  
Classroom**

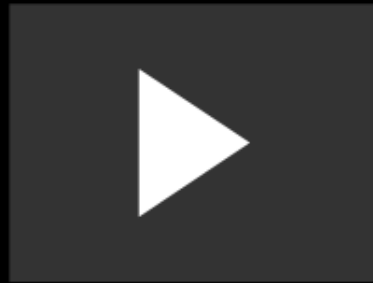
**President-  
elect  
2017/2018**

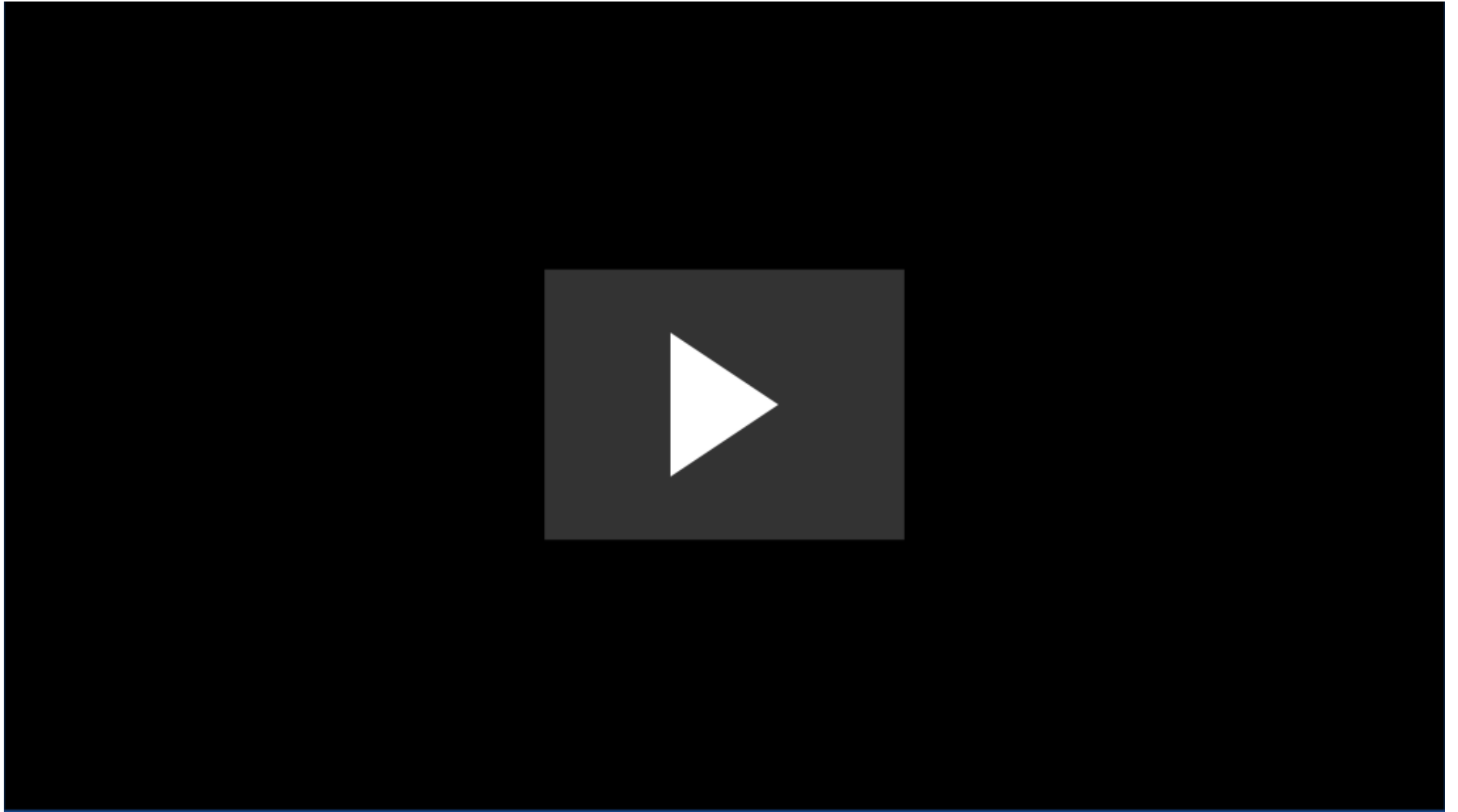
Remote Control drive & jump programmable drone with camera view.



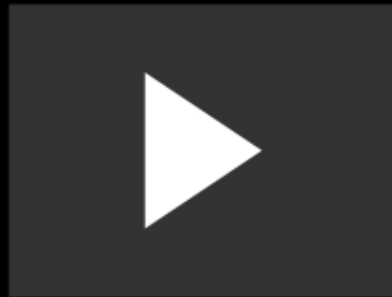


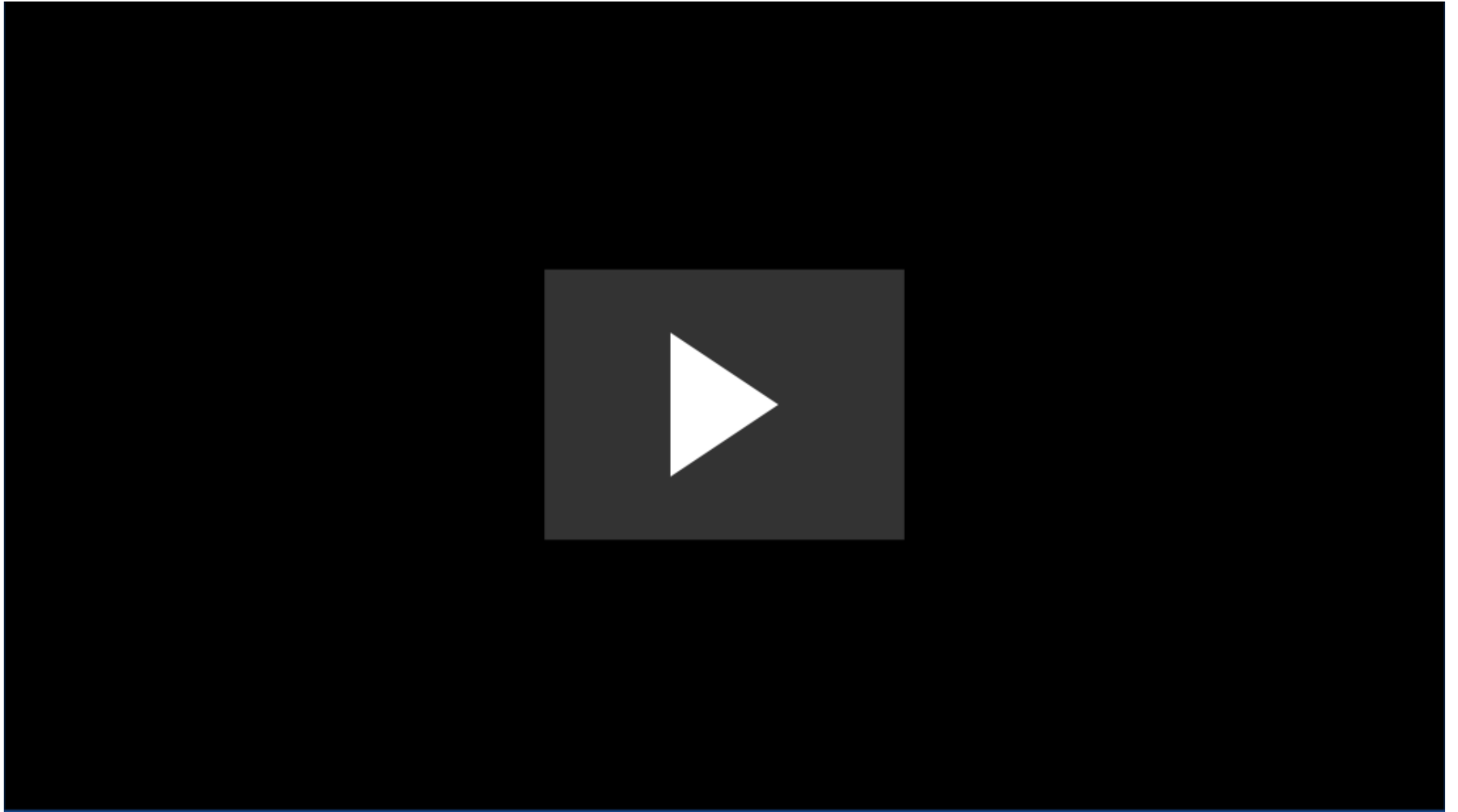
# Charles Charlestin, Dec. 2017





# Charles Charlestin, After school









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RealSteps Career  
& Education 501c3

Access  
Online

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Why  
Students  
Join

Success  
Measured

## Access Online

RealSteps Career & Education 501c3



<http://realstepseducation.org/>

RealSteps Support

Meeting  
Support

Students  
Perspective,  
Elected  
Officials

How we  
Improve?

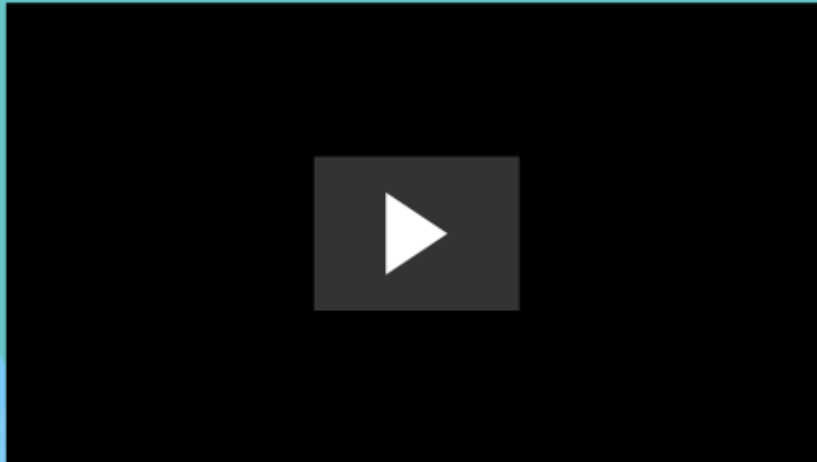
## Meeting Support

- The online curriculum maps out an entire annual weekly meeting plan, from student election startup to handing the meeting off to the elected officers & includes activity scope planning with forms and scenarios with online financial access.
- A 4 year program is currently under development.



Videos  
Students' Perspective:  
Elected Officials

**Andy, Secretary**  
**Gethro, Vice President**



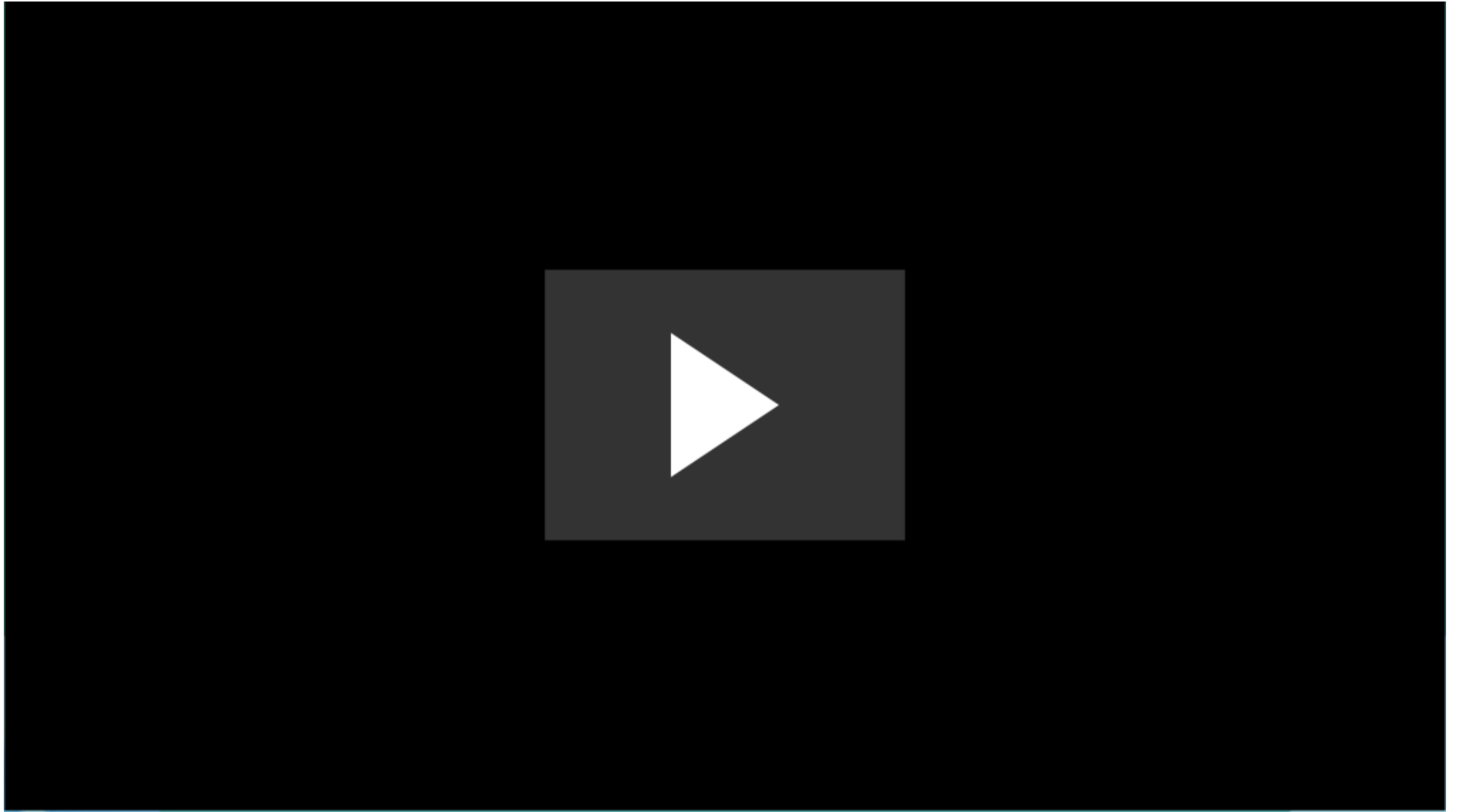
**Secretary Andy**  
**Roles & Duties**



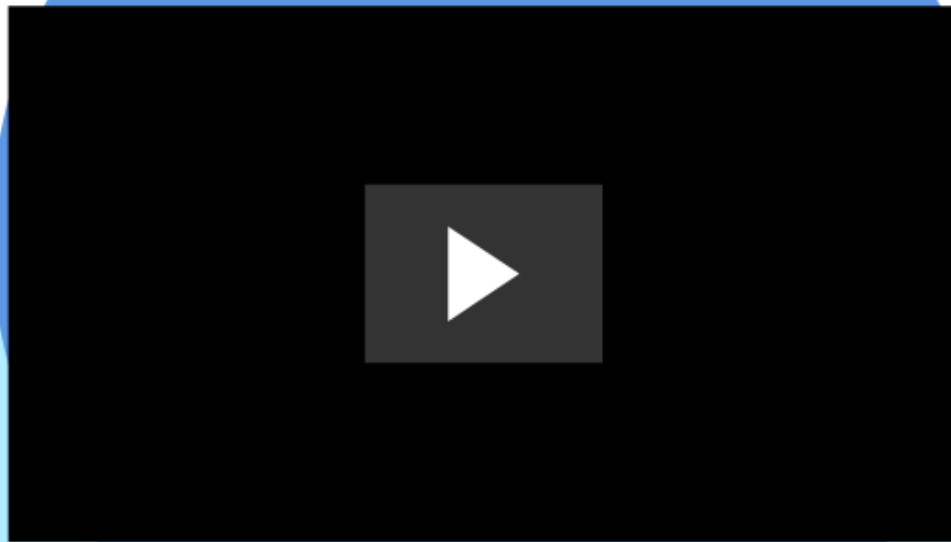
**V.P. Gethro**  
**& Benefits**



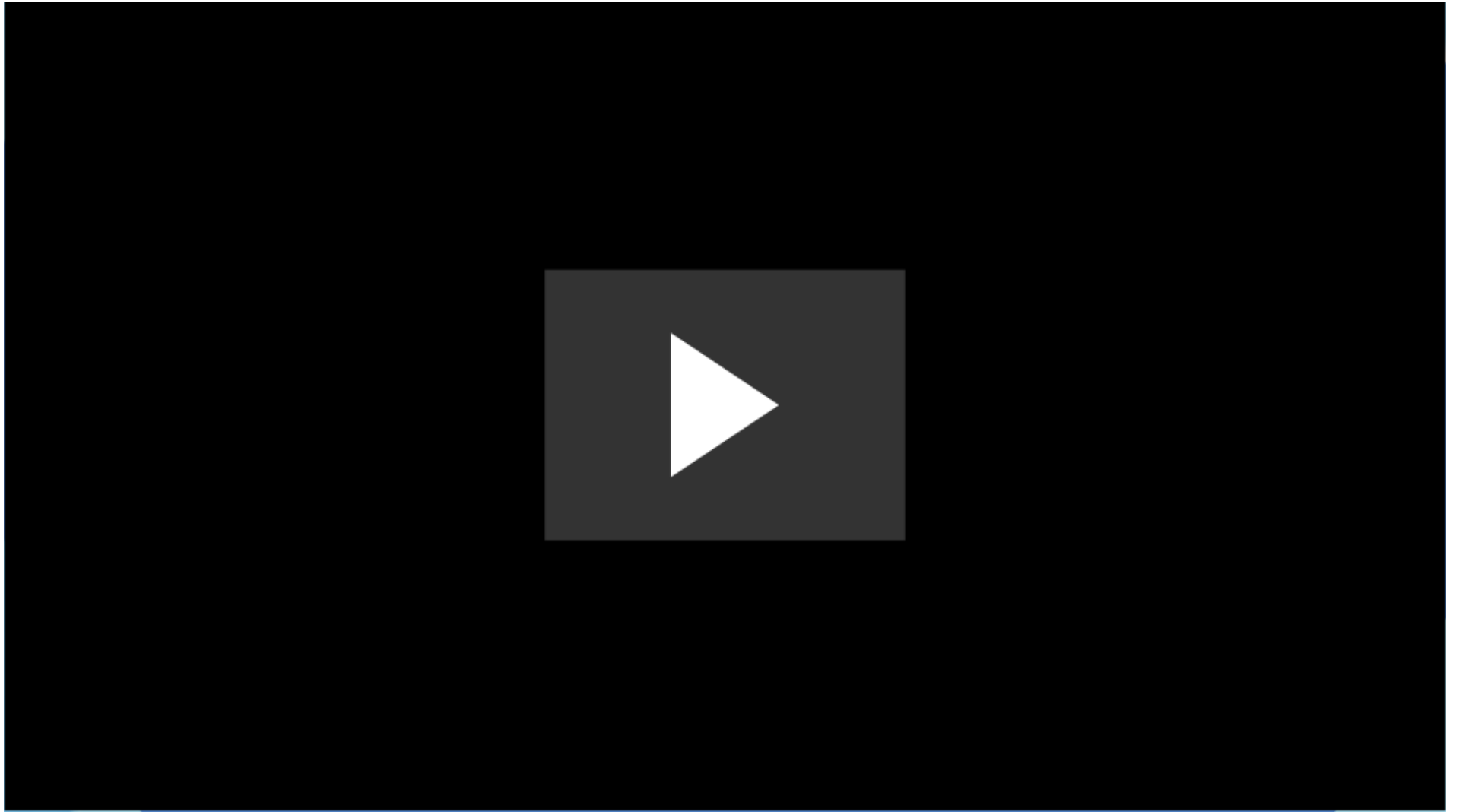
**President**  
**Charles**



Andy Argueta, Dec. 2017



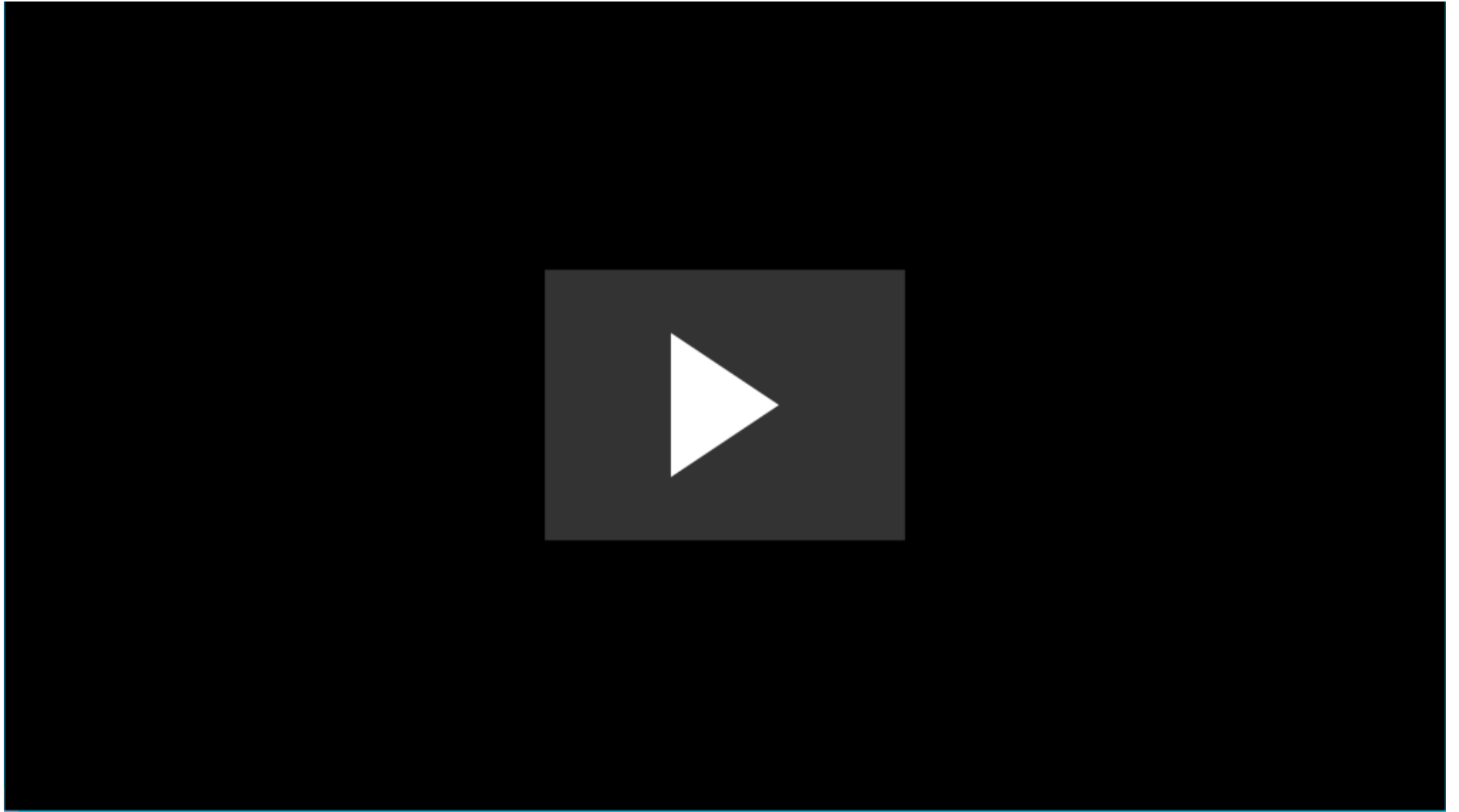
Students  
with a Plan



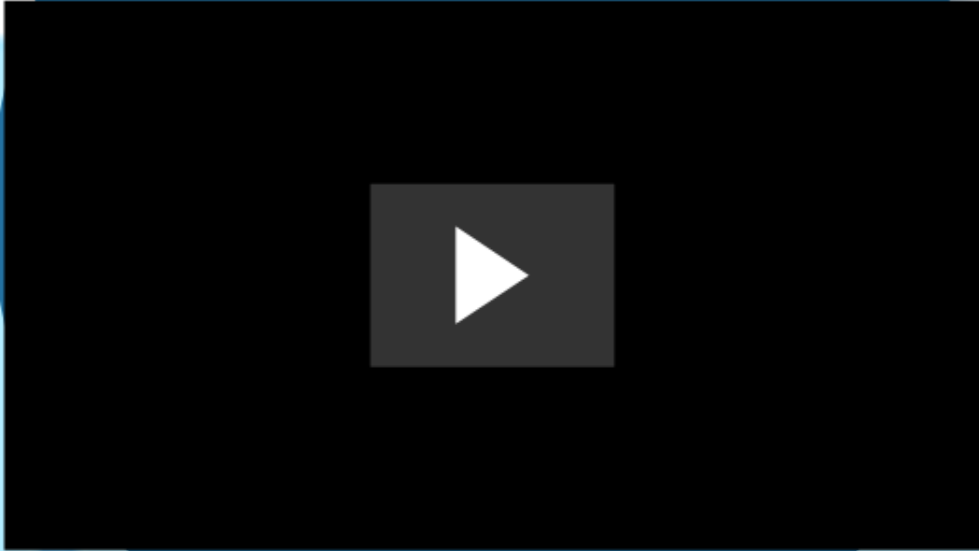
## Students with a Plan



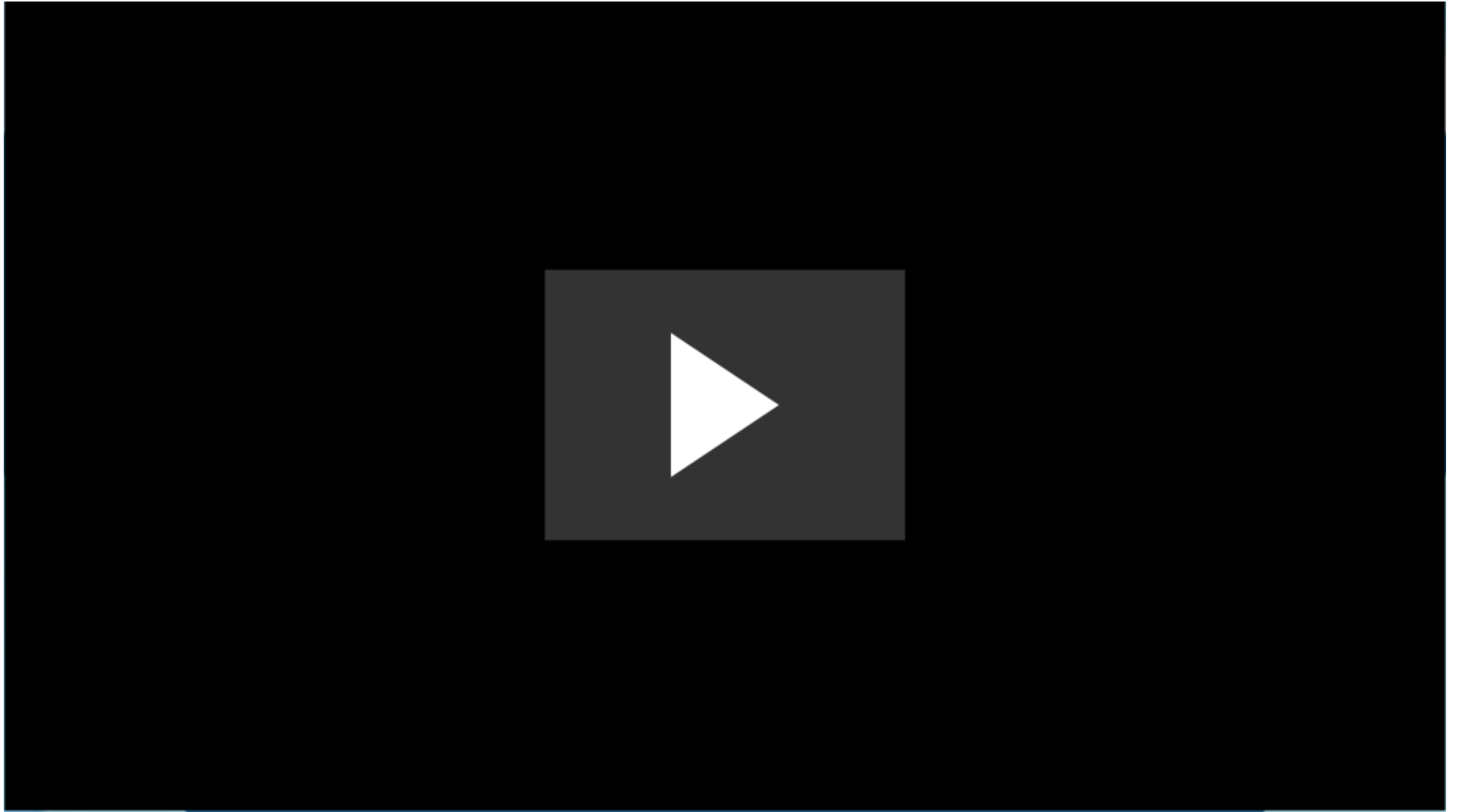




Gethro Monistime,  
Dec. 2017

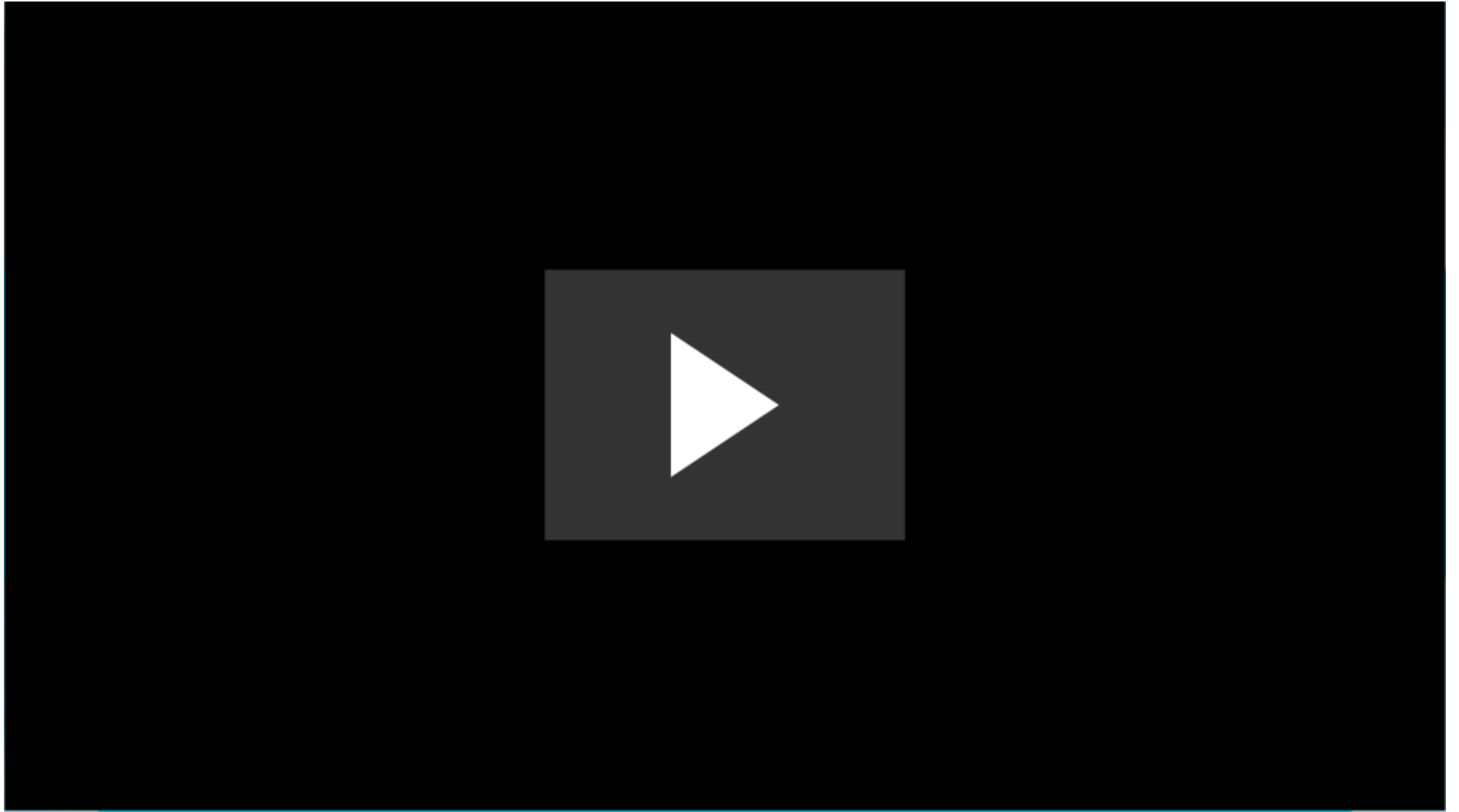


Gethro on  
Benefits



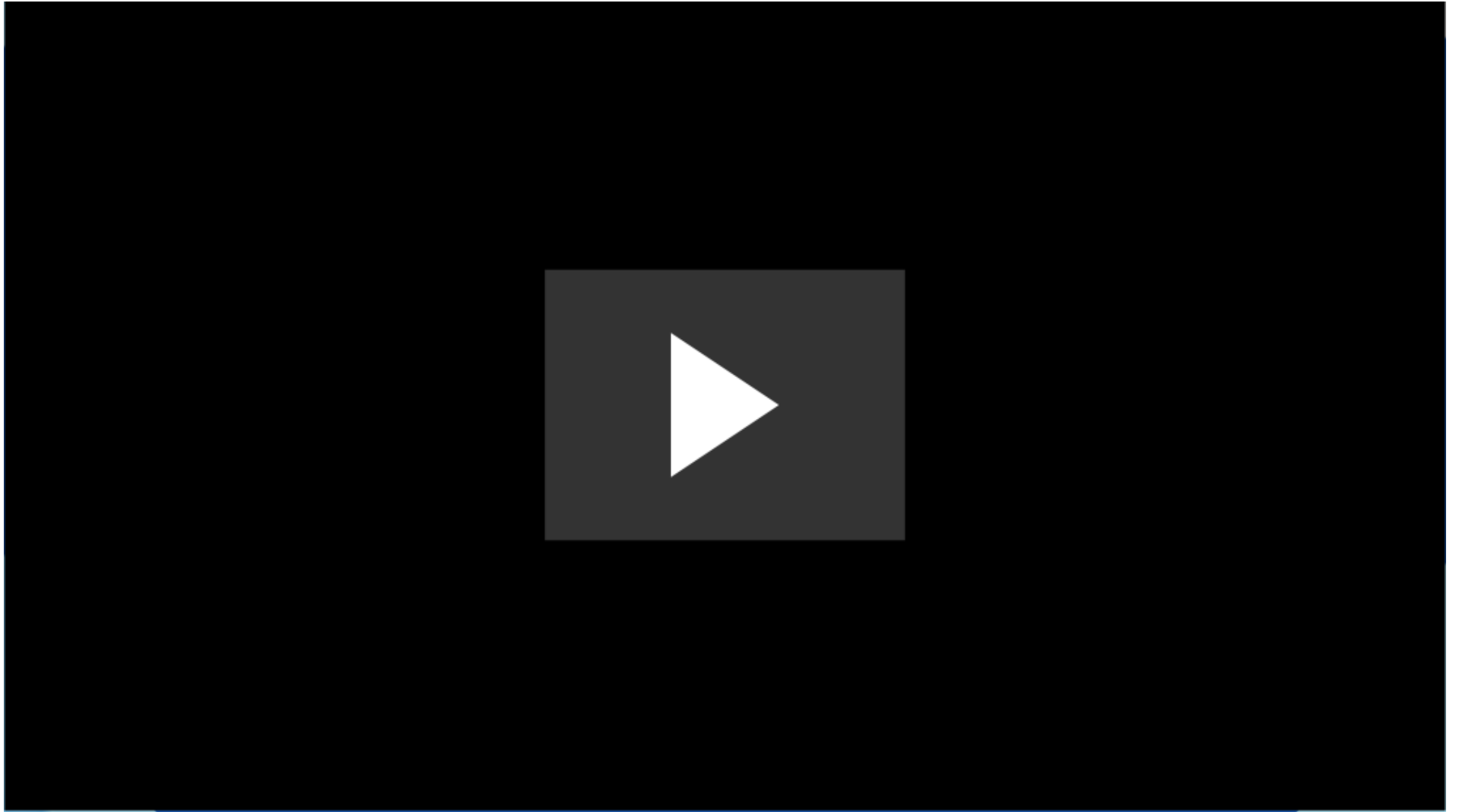
## Gethro on Benefits





Charles Charlestin  
Not all Work







**How we improve?**

**Your Input!**

Other approaches  
collaboration

During the time creating and cultivating this program I have learn from students how this program will succeed. The more input, the more programs and ideas that can blossom.





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# RealSteps Corporate

Nonprofit Expansion, 501c3



Founded in 2010 and incorporated on October 8th 2012. We pledge every dollar donated is used to better students' learning environment, promote stronger education in the classroom and develop success across all grade levels.

**Fund  
Raising**

**Business  
Creation**

**Supported  
& Involved**

# Fund Raising

## Grant Opportunities

Actively obtaining authentication for writing and bidding

## Functions

Community or School activities use the 501c3 status to aid in a successful event. Contact RealSteps for help.

## Business Creation

Spin Off: Student Skills / Ideas

- Website Creation
- Mobile Game Creation / Coding
- iPhone screen repair (Business Cards)
- School CTE services brought to the community
- New education programs created based on Employers needs



## Supported & Involved

**DECA** is an international association of high school and college students and teachers of marketing, management and entrepreneurship in business, finance, hospitality, and marketing sales and service.

**SkillsUSA** is a United States career and technical student organization serving more than 395,000 high school, college and middle school students and professional members enrolled in training programs.

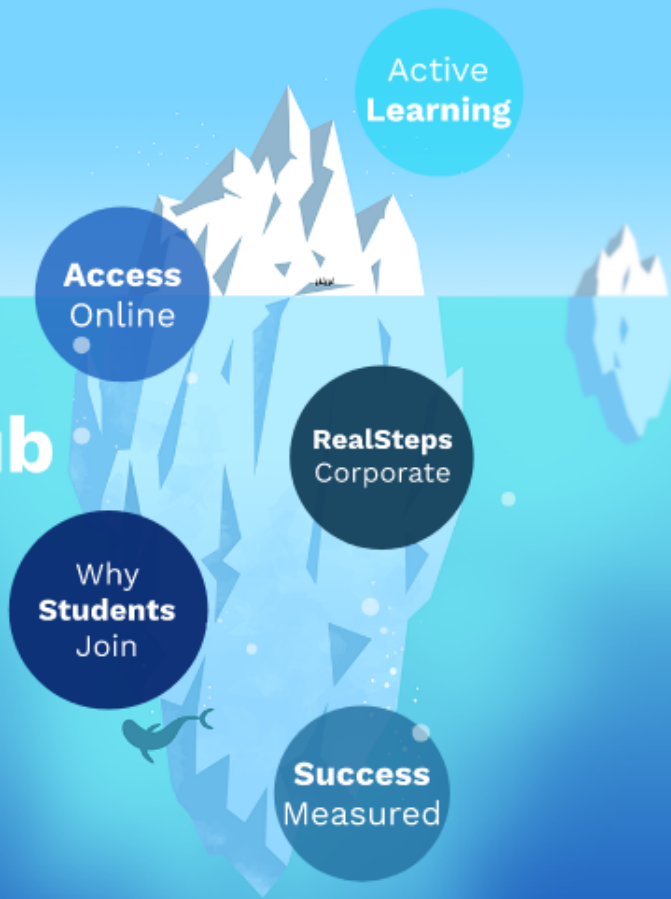
**FBLA** Future Business Leaders of America is a dynamic organization of young people preparing for success as leaders in our businesses, government, and communities. It is the largest and oldest business student organization in the world.





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## Why Students Join

Fraternal Organizations, defined as student groups whose primary concern is the personal, intellectual, and social development of members.

Learn real world skills and develop in an open forum any talents you will use in the real world.



**Earn  
Learning &  
Collaboration**

**Character  
Building**

**Entrepreneurship  
Levels**

## Leadership

Students are voted in by their peers into officer roles.

- President
- Vice President
- Secretary
- Treasurer
- Media Specialist





## **Earn, Learn & Collaborate**

- **8+ courses RS Value Lessons, teaching life skills**
- **Planning with their friends' events & activities to fund raise**
- **Competing in other student events at State & National levels**
- **Earn money for graduation /Sponsor-program**



# Entrepreneurship Level 1

This New Sponsorship Program takes students through 3 levels of independence, planning & perseverance, and stepping outside their comfort zone to achieve their goals and earn.

## How does it work?

Select an  
Activity

Share the  
Activity

Perform the  
Activity

Collect  
Winnings

Student  
Funds @  
Graduation

**Student 1st chooses  
an activity:**

- Cleaning community public property or
- Meeting with local businesses for their school
- Performing at a function

**Student then  
shares the activity:**

The student shares the activity:  
with family and friends to gain  
monitary sponsorship.  
They (the student) can stay  
small with people they know or  
go BIG! The activity may vary  
the participation level.

**Student gains \$ponsorship**



**Student then  
Perform the activity:**

The student performs the activity: with support of family and friends students are more likely to step outside their comfort zone.

Students can role play and train until they feel ready.

## Level-1 Entrepreneur

Activity Performed	1
# of people sponsored	6
Sponsorship Amount \$	\$5.00 X
<i>Student banks</i>	<b>\$30.00</b>

# of activities performed annually	value collected \$ per activity	Min - Max earned
3 to 10	\$10 to \$30	<b>\$30</b> <b>\$300</b>

# Student Earning Projections

**Max Potential?**

School Year	# of activities performed annually	value collected \$			Min - Max earned	
		per activity				
Freshman	3 to 10	\$10	to	\$30	\$30	\$300
Sophomore	4 to 10	\$15	to	\$35	\$60	\$350
Junior	5 to 10	\$20	to	\$50	\$100	\$500
Senior	6 to 10	\$30	to	\$75	\$180	\$750
<i>This is available to the student upon meeting Grad/Req.</i>					<b>\$370</b>	<b>\$1,900</b>

## What could a student earn?

		Min - Max earned
	\$30	\$1,800
Activity Performed	1	\$1,800
# of people sponsored	18	\$1,800
Sponsorship Amount \$	\$10.00 x	\$1,800
<i>Student banks</i>	\$180.00	\$1,800
		\$7,200



## Entrepreneurship Levels

- **Level-1** is an activity sponsorship program as illustrated.
- **Level-2** is a sale or service the student provides.
- **Level-3** is starting their own business.



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**The foundation** of this organization is its **students and teachers** who share a common vision.

**Success is measured** by each one's accomplishments and achievements (**baby steps**) in an effort to improve one another and share the experience.

**Questions ?**

**Progress to Date**



- Creating a Nonprofit
- After School Clubs
- 501c3 as a Business
- Student Issues
- Hurdles & Challenges

## **Accomplishment while building RealSteps**

- 2100 + passed industry certifications by students
- Dozens of business partners created for several pilot high schools
- Dozens of students travel & compete on a nation platforms in I.T.
- Hundreds of dollars raised for several pilot schools
- New education programs created
- Student business startups
- Direct job placement
- Summer internships
- Scholarships assistance



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