

Welcome to RKL Travel. Your Travel Expert Provider!

We're gonna show you how to earn money from having a home-based or office-based travel business and by being a travel agent of RKL Travel.

In present's economy, people are becoming wiser and are looking for ways to

- 1. Make extra money
- 2. Save more money
- 3. Tax refund (get their money back on taxes)
- 4. Give their time back.

Warren Buffet said:

"Never depend in a single source of income. Invest to create a second source".

So, I'm sure you have goals. We are so happy to let you know that we at **RKL Travel**, we have solutions on your goals.

- 1. Increase your income
- 2. Get paid from what you and your family are already doing.
- 3. Save money when you travel

Where would you go...

If you don't have issue on money and time?

- 1. How about a romantic trip to Paris?
- 2. A Cruise throughout the Mediterranean Sea?
- 3. Engaging the beautiful city of Dubai?
- 4. Exploring the culture of Finland?
- 5. Or an Adventure trip to Boracay?

Travel is the Largest & sexiest industry in the world and is growing every single day.

Tourism in the Philippines Alone:

Tourism is an important sector for the **Philippine economy**. In 2015, the travel and tourism industry contributed 10.6% to the country's GDP. The Philippines is an **archipelagic** country composed of 7,641 islands with 82 provinces divided in 18 regions. The country is known for having its rich biodiversity as its main tourist attraction. Its beaches, mountains, rainforests, islands and diving spots are among the country's most popular tourist destinations. The country's rich historical and cultural heritage are also one of the attractions of the

Philippines. Popular destinations among tourists are El Nido in Palawan, Davao, Boracay, Siargao, Cebu, Manila and many more.

As of 2015, 4.99 million **Filipinos** have been employed in the tourism sector and the government collected **P227.62 billion pesos** from foreign tourists. The country attracted a total of **5,360,682 foreign visitors** in 2015.

Travel is a \$8Trillion Global Industry

Will grow to \$15 Trillion in the next decade

Travel is the biggest industry on the Planet.

- 1. #1 Researched word on the internet
- 2. Baby Boomers Retire Every 20 Seconds
- 3. Almost Everyone You Know is Traveling or Wants to Travel
- 4. A Solid Income Solutions for You

So why RKL Travel?

Our companies **VISION** is "To Be One-Stop-Shop Centre Travel Solutions Worldwide" and our **MISSION** is "To Deliver Exceptional Travel Solutions To Our Customers Worldwide".

Just to give you a brief introduction about RKL Travel.

Since 2014 **RKL Travel** (a sister company of **Khen Spa** and **Royal Management Consulting**) offers creative and innovative ideas to allow the maximum enjoyment of the richness of the world, providing a professional and efficient service to our clients.

Among the services offered by the company are the following:

SERVICES: (Local & International)

- Fliahts
- Hotels
- Holidays
- Cruises
- Cars
- Yacht
- Luxury Travel
- Corporate Travel
- Incentive Travel
- Tour/Group Packages
- Visa
- Insurance

Add-on Services (Optional)

- Bills Payment
- Remittance
- Smart Padala
- G Cash
- Loading Station

The company has now grown and holds it's **OWN TRAVEL SOFTWARE**. We are now offering travel portals and even white label solutions for individuals, corporate travels and travel software ready for franchise (Master Travel Agents- unlimited travel agents).

We understand the diverse needs of modern travelers, and with this knowledge, we believe we have a competitive edge over others in offering a full suite of services and solutions that will satisfy our customers.

We view clients as the cornerstone of our business and endeavor to offer the best service, advice and assistance for every travel requirement. We also tailor services to suit customers' needs and are willing to explore all options in order to develop an individual management plan that will offer the optimum solution. **RKL TRAVEL** is trained to develop suitable travel guidelines and procedures for your company and keep to your budget. We are dedicated to not just meet, but exceed expectations, delivering total traveler satisfaction.

What we do here in RKL Travel?

We only do 2 things.

- 1. We Sell Travel
- 2. Sell the Opportunity to Own Your Travel Business

It's the BEST Perfect Model.

- Open 24/7
- Ownership & Flexibility
- No Employees
- No Quotas
- No Inventory
- No Sample Products
- No Taste Test
- Multiple Streams of Income
- On Going Training and Supports
- No Experience Required

All from the comfort of your own time.

Not only RKL Travel is a ground Floor Opportunity but also a GLOBAL OPPORTUNITY so you can work with everybody, anytime, anywhere.

Be part of our success!

Our expert provider is not like any other home working or travel franchise company. We have been creating and developing successful Travel businesses for years. Whether you are new to the world of travel, an experienced travel professional or have previously worked in the industry we offer the perfect package for you.

With our support, training, unrivaled buying power and access to over 900,000 local & international TRAVEL Products & Services. Our unique travel business package is tailored to enable you to compete in one of the world's largest industries. With the flexibility to run your business from your home, an office, a retail outlet or a call Centre environment. We know we have the best opportunity for you to be successful.

THE CHOICE IS YOURS...

Your choice of business name...

Choosing a name for your new business is really exciting, that's why we don't insist that you use ours. Unlike lots of franchises you'll have your own independent identity, image and look – but don't fret if you're stuck for inspiration, our Marketing team are brilliant at brainstorms!

Your choice of location...

All our members are individuals – therefore some want to work from home, others from an office or maybe even a high street shop. Whichever you choose is fine by us – but if you want our help and advice with that, of course you'll get it.

Your choice of direction...

Want to specialize in the ASIA Tours? Luxury Travel? Cruising? USA? Whichever direction you want to take your business is your choice. Many of our existing members specialize in what they know and love – why don't you?

SYSTEM FEATURES

- Single platform login
- Multiple Payment Gateway options like Debit card, Credit card-Master & Visa, net banking Paypal and others
- Responsive Layout w/ 100% mobile Compatibility
- System generated tickets, ready to print to send thru email
- 24/7 online booking system
- Access anytime, anywhere
- User friendly system
- System-generated reports
- B2C / B2B Modules
- Extended Admin Console
- Unique OTA
- Online flights, hotels, transfers, cruise booking
- Flexibility to upload your own packages
- Direct connect to live inventories of Flights, Hotels, Cars etc
- Secured Member login and booking management for customers
- User Registration Module, Mark-up, Refund Auto Cancellation Modules
- Holiday Package Management
- API Manager
- Currency Manager
- Upgradable

BENEFITS

- Immediate ROI
- Secure Data & 100% Compliance
- Easy Markup Controls
- Real time Monitoring
- Boost your online direct sales
- Decrease your dependence on other sales channels

WHITE LABEL SOLUTIONS

By providing a platform that is branded according to your wishes, you will be able to engage with your customers more closely, while offering them a range and depth of services not previously possible. Agents using our white label platform can sell hotels, flights, trains, travel insurance, and holidays easily and quickly. They can also manage all their financial transactions online to aid the smooth running of their business.

FEATURES

- B2C / B2B Modules
- Extended Admin Console
- Unique OTA
- Payment Gateway of your choice
- Online flights, hotels, transfers, cruise booking
- Flexibility to upload your own packages

BENEFITS

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HOLIDAY MANAGEMENT SYSTEM

The Destination Management System(DMS) organizes the information to facilitate all the stakeholders of tourism to make their presence on the internet.

We at RKL Travel providing Destination Management System development where Travel Agents or Tour Operators can design and display their holiday packages. Travel Agents or Tour Operators are provided by the CMS panel where they can create holidays, added hotels, added day wise Itineraries. They can activate the same to display in B2C or B2B Model.

FEATURES

- Supply inventory of hotels, tour operators, attractions etc
- Describe the events, activities, shopping, beautiful spots to the tourists
- Creates an image about the destination, perception about the place, influences decision making
- Platform to deliver a memorable experience.

HOTEL CRS

We at RKL Travel providing CRS (Central Reservation System) that stores and distributes information of a resort, hotel, and other lodging options available. A CRS enables hotel managers in organizing and managing their online and offline sales, enabling them to upload their room rates and room availabilities which can be easily seen by their sales channels. This product will be useful to the property owners who can sell their property either online or website. Admin Control Panel will be given where Hoteliers can load room types and rates, and control the content of their hotel profile, from descriptions of facilities and amenities to images.

FEATURES

- Real time inventory access to multiple sales channel.
- Manage rates and availability in real time.
- Receive instant booking and cancellation notifications via e-mail and sms.
- Send invoices and vouchers easily using an auto e-mail feature.
- Centralized inventory for hotel distributers, CRS providers and online travel agents.

XML/API INTEGRATION

We provide integration of XML/API for travel companies and agencies such that they benefit from the large depository of information that can be stored in the databases. This integration can be done to various services including flight XML API booking, hotel XML API booking, car XML API booking and Cruise API booking, Travel Insurance API booking and many others.

FEATURES

- B2C / B2B Modules
- Extended Admin Console
- Unique OTA
- Payment Gateway of your choice
- Online flights, hotels, transfers, cruise booking
- Flexibility to upload your own packages

BENEFITS

- Immediate ROI
- Secure Data & 100% Compliance
- Easy Markup Controls
- Real time Monitoring
- Boost your online direct sales

• Decrease your dependence on other sales channels

GDS INTEGRATIONS

GDS is a worldwide "Global Distribution System" computerized reservation network used as a single point of access for accommodating airline seats, hotel rooms, rental cars, and other travel related items by travel agents, online reservation sites, and large corporations. The global companies which offer global distribution systems are Amadeus, Galileo, Sabre, and Worldspan. They are owned and operated as joint ventures by major airlines, car rental companies, and hotel groups also called automated reservation system (ARS) or computerized reservation system (CRS).

(Global Amadeus GDS, Galileo GDS, Travelport, Sabre GDS, Abacus, Worldspan. We are also specialized in consolidated API Integrations of Mystifly, Travefusion and TBO.)

FEATURES

- B2C / B2B Modules
- Extended Admin Console
- Unique OTA
- Payment Gateway of your choice
- Online flights, hotels, transfers, cruise booking
- Flexibility to upload your own packages

BENEFITS

- Immediate ROI
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OUR EDGE

- 100 % Trusted Reviews: Alliance with TripAdvisor enables you to see independent and reliable third-party reviews on the booking panel itself. Along with our "Preferred by Agents" feature, it's now easy for you to make a appropriate recommendation.
- More than 900,000 Real Deals Preferred by Agents: A feature that removes the guesswork
 whilst selecting and booking a hotel. Only those properties would become "Preferred" if a minimum of
 10 travel agents nominate that property. Consider this like getting a reference from fellow agents;
 certainly more dependable.

- 24/7 Global Support
- B2B set up (Business to Business)
- We are a Global Travel Wholesalers: As an accredited travel agent of RKL TRAVEL it allows you to Remove The Middle Man and Sell Travel at WHOLESALE PRICES
- Direct connections to Low Cost Carriers (LCCs) globally
- **RKL Travel** owns the travel software for booking and has dedicated best IT experts for system maintenance & future enhancements
- Manage your booking anytime, anywhere
- We have experienced & knowledgeable travel experts for your vacations
- You can benefit from future system upgrade & enhancement
- offers the fastest access to the most relevant, competitively priced hospitality products and solutions on a global scale
- We take content from many different suppliers; **de-duplicate** the hotels and present them as a single feed. Therefore you can get each hotel only once.
- We collaborate with leading travel technology companies; lowering your integration cost and supercharging your speed to market.
- Dedicated to growing and diversifying our global inventory and increasing our understanding of local markets, we deliver more relevant local content and products.
- We have a steady supply of inventory across all continents and we offer competitive prices. Furthermore, you can hold reservations without payment.
- Professional and business-oriented service employees.
- Existing packages like Classic & Gold can be **upgraded** to Diamond or Platinum, should you want to upgrade in the future and expand your travel business through having agents.
- **RKL Travel** brings great values on building a strong business relationship with its clients to continue working even after the implementation of our software and to continuously optimize performance.

Here is another wonderful quote from Warren Buffet:

"Things You Like To Do Should Be A Hobby Of Yours, But Things The World Does Should Be A Business Of Yours".

- Warren Buffet

You're probably wondering... How do I get started?

We Have Four (4) Available Packages That You Can Choose From.

1. CLASSIC Original Price ₱30,000.00 20% OFF ₱24,000.00

- One Stop Shop Travel Agency
- Take Your Travel Agency Online in less than 2 weeks upon completion of Required Documents
- 2. GOLD Original Price ₱60,000.00 40% OFF ₱36,000.00
 - One Stop Shop Travel Agency
 - PLUS Bills Payment
 - (Remittance Center Optional)
 - Take Your Travel Agency Online in less than 2 weeks upon completion of Required Documents
- 3. DIAMOND Original Price ₱1,500,000.00 50% OFF ₱750,000.00
 - MASTER TRAVEL AGENT
 - Create & Activate Travel Agents Unlimited
 - For individuals, corporate travels and travel software ready for franchise.
 - Direct from Suppliers (B2B Portal)
 - Sell Everything under Your Own Brand
 - Increase Your Sales thru sub-agents
 - Best Technical Support
 - Attract New Customers
 - Simple Extended Admin
 - Set up a flexible and configurable white-label solution in your corporate look-and-feel
 - Use the extensive xml / API to develop your own custom booking engine
 - Choose from a wide range of relevant and standardized travel content
 - Enrich your offerings with your own or external content
 - Use the RKL TRAVEL Portal solution to act as a Virtual Tour Operator
 - Determine your earnings
 - Take Your Travel Agency Online in 30 Days

4. PLATINUM

Original Price ₱3,000,000.00

20% OFF ₱2,400,000.00

- TRAVEL AGENCY & SPA BUSINESS
- SPA Set up Ready to Operate, & actual training of SPA personnel & more!
- PLUS Package 3. DIAMOND

WHAT'S INCLUDED?

RKL TRAVEL is prepared to provide the following:

- Un-capped earning potential
- Competitive commission rates
- Industry licenses protecting you and your customers
- Set up of Travel Agency Reservation System.
- FREE Marketing materials and ongoing support from our experts
- Your own personalized mobile responsive travel website
- Your own dedicated Business Development Manager
- Dedicated support from our customer care <u>support@rkltravel.com</u>
- Bespoke brand and logo design service, website, letterhead, business card design
- Regional Training events
- Educational, discounted holidays and industry incentives
- Legal Documents Assistance Guide in securing DTI / Business Permit / BIR / COR
- (DTI / Business Permit / BIR / COR is your responsibility to process except for RKL Platinum Metro Manila Only.

A COMPREHENSIVE TRAINING COURSE

- Actual Training on Airlines Reservation/Booking Process, Tours, Flights, Hotels, Holidays, Cruises, Cars, Deals, Luxury Packages, Tours, Transfers, Visa, Insurance, Groups, Transfer, Packages, Buses, Tariffs, Codes, Quotations, Vouchers, Profits, Emailing and Contracts, Bills Payment + Remittance + Loading Station & More.
- Introduction to Travel Agency
- Learn How to Apply Basic Principle in Starting Your Own Travel Agency
- Learn How to Make (\$) Money in this Industry
- Codes from IATA Local & International
- Phonetic Codes
- Sales & Marketing
- Accounting Templates

Training Will Be Associated With RKL Travel - Copyright.

WAYS TO EARN: DIAMOND INCOME PROJECTION

• Per Agent Account Activation (Php30,000.00 to Php60,000.00)

Assuming: 10 Accounts monthly x Php30,000.00 = Php300,000.00 ROI 10 Accounts monthly x Php60,000.00 = Php600,000.00 ROI 200 Accounts / year x Php30,000.00 = Php6M ROI 200 Accounts / year x Php60,000.00 = Php12M ROI

• Per Agent Transaction

Other ways to earn: Please see below.

WAYS TO EARN: Classic, Gold, Diamond & Platinum

Domestic Flights Income Projection

Service Charge

• Up to P1,500 / pax

Assuming:

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30 Tickets / month
30 tickets x Php1,500.00 = Php45,000.00 Monthly Income
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International Flights Income Projection

Service Charge

• Up to P3,500 / pax

Assuming:

30 Tickets / month

30 tickets x Php3,500.00 = Php105,000.00 Monthly Income

Hotel Income Projection

Service Charge

Up to P1,000 per room & per night

Assuming:

30 rooms / month

30 rooms x Php1,000.00 = Php30,000.00 Monthly Income

*Normal transaction is 2 nights stay per booking

30 rooms x 2 = 60

60 x Php1,000.00 = Php60,000.00 Monthly Income

Car Rental Income Projection

Service Charge

• Up to P1,000 per car & per day

Assuming:

30 cars / month

30 cars x Php1,000.00 = Php30,000.00 Monthly Income

*Normal transaction is 2 days per booking

30 cars x 2 = 60

 $60 \times Php1,000.00 = Php60,000.00 Monthly Income$

Tour Income Projection

Service Charge

• Up to P1,000 per person

Assuming:

30 persons / month

30 persons x Php1,000.00 = Php30,000.00 Monthly Income

Cruise Income Projection

Service Charge

• Up to P5,000.00 / pax

Assuming:

10 pax / month

10 pax x Php5,000.00 = Php50,000.00 Monthly Income

Luxury Travel | Private Travel | Corporate Travel | Holidays ALL-IN Rate*

• Up to P10,000 per head or higher - Local

Assuming:

15 pax / month

15 pax x Php10,000.00 = Php150,000.00 Monthly Income

• Up to P25,000 per head or higher- International

Assuming:

15 pax / month

15 pax x Php25,000.00 = Php375,000.00 Monthly Income

Other ways to earn for ad-on services will be discussed during the meeting

INITIAL REQUIREMENTS

- 1. Fill out the Customer Information Sheet
- 2. Scanned Copy on TIN I.D. and 1 Government Valid I.D.
- 3. Send to: sales@rkltravel.com
- 4. Secure an appointment to attend our Business Presentation (Please bring your laptop) at **Fort Legend Tower** Level 10-1 31st & 3rd Ave., BGC Taguig City 1632, NCR Philippines Tel. No. +632 917 8182 | Fax No. +632 917 8183

Direct Line: +632 219-9939 | Globe: +63917 515-0329 (Please Note: We do not entertain walk in clients in our Office)

5. or Attend our Online Presentation

FINAL REQUIREMENTS

1. Full Payment

Bank Name: METROBANK, Sikatuna Village, Anonas Quezon City Branch

Account Name: RKL TRAVEL & Payment Services

Account No.: 347-7-347-55778-8

- 2. Submission of Requirements
- 3. Signing of Contract
- 4. System Activation
- 5. 3 Hours Actual Training & Accreditation (Please bring your laptop)
- 6. Schedule for Grand Opening

EQUIPMENT REQUIRED

- Desktop / Laptop
- Printer
- Internet Connection

We recognize that for us to succeed, you need to succeed and so everything we have built is designed to help your business grow.

The idea is simple, so why not contact us today to find out more and make travel your business.

Call Now! (02) 219-9939 | Globe: (0917) 515-0329

Email us: sales@rkltravel.com | www.rkltravel.com

Terms & Conditions Apply.

Please note: Prices are subject to change without prior notice.