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Dear Customer

This letter is to inform you about the new EPA law and regulations that could affect how we provide our services this year and in the future. This letter is not a call to ACTION it is simple a notification to educate you our dear customers about the drastic changes that may or may not affect you. If your equipment was manufactured before 2005 there is a high probability that your AC operates on R22 Refrigerant. Please continue to read below about the Montreal Protocol Law that has gone in effect in the United States.

When our guys come out this year to clean your AC they will let you know if your system has R22 refrigerant. How does it affect you our customer? Simply, it drives up the cost of repairing your old system. Here are a few options once it is time to replace or repair your old system.

- 1) Take advantage of all the rebate offers and replace your current system
  - 2) If your furnace is in good working order you can replace your coil and condenser only
  - 3) Replace R22 with a drop in replacement that lowers your systems cooling capacity
- Beginning January 1, 2004: The Montreal Protocol required the U.S. to reduce its consumption of HCFCs by 35% below the U.S. baseline cap. As of January 1, 2003, the [United States Environmental Protection Agency](#) banned production and import of HCFC-141b, the most ozone-destructive HCFC. This action allowed the United States to meet its obligations under the Montreal Protocol. EPA was able to issue 100% of company baseline allowances for production and import of HCFC-22 and HCFC-142b.
  - Beginning January 1, 2010: The Montreal Protocol required the U.S. to reduce its consumption of HCFCs by 75% below the U.S. baseline. Allowance holders may only produce or import HCFC-22 to service existing equipment. Virgin R-22 may not be used in new equipment. As a result, heating, ventilation and air-conditioning (HVAC) system manufacturers may not produce new air conditioners and heat pumps containing R-22.
  - Beginning January 1, 2015: The Montreal Protocol requires the U.S. to reduce its consumption of HCFCs by 90% below the U.S. baseline.
  - Beginning January 1, 2020: The Montreal Protocol requires the U.S. to reduce its consumption of HCFCs by 99.5% below the U.S. baseline. Refrigerant that has been recovered and recycled/reclaimed will be allowed beyond 2020 to service existing systems, but chemical manufacturers will no longer be able to produce R-22 to service existing air conditioners and heat pumps.

At this time after 2020 these are about the only three options you will have to insure you have Air conditioning in your home or business. We have aligned ourselves with a local lender who is offering financing to our customers on new equipment. The financing is based on your credit score and needs.

We appreciate your continued support and business. We believe it is our responsibility to keep our customers informed about changes that could have an effect on your comfort level and finances.

Sincerely

Terry Sorrells President