COLD SPRINGS BOARD OF DIRECTORS MEETING August 16, 2018 – Approved Minutes

 Call to Order: Vice-President Tom Hazlett called the meeting to order at 4:30 p.m. <u>Directors Present</u>: Chris Bailey, Leslie Davis, Tom Goldie, Tom Hazlett, Charlotte Henderson, Brett Robinson, Mike Worley Directors Absent: None <u>Others Present</u>: Kevin Earl, General Manager; Kathy Goldman, minutes.

2. Approval of Minutes

Minutes of July 19, 2018, were approved electronically prior to the meeting.

Business Prior to Agenda:

1) A member spoke to the Board and would like to have her membership with the club terminated because of illness of her husband. They have been members 7 years and would like the buyout cost waived. Board will address this request later in the meeting.

2) Ladies Invitational: Members Cathie Dyer and Liz Kane requested the date of June 8, 9, 10 for the 2019 Ladies Invitational, with the course closed to other members. They presented that this year's Invitational was a great success and very impressive to all, especially guests who are potential members. For the course to be closed, Board Policy requires a minimum of 72 players. 72 players were scheduled this year, but last-minute emergency cancellations resulted in 64 players. Concern of Friday evening event being held off-site was discussed. Board will address this request later in the meeting.

3. Financial Business

<u>Annual Financial Summary August 2018</u>: Discussion regarding some suspended memberships that will be moved to expulsion. At this time, there are 5 buyouts left.

<u>Summary of Retained Earnings-Current Period/Year to Date</u>: This report form is the new system with much more data available. Kevin is working to consolidate the report. Overall, there was a profit in the current period.

<u>Marketing</u>: A mailer sent earlier was successful. New website capabilities were reviewed. It will provide interactive capabilities and be able to present Board meeting agendas, minutes, tours of the course including flyover, club activities. It is planned to be live in early September. An email campaign is planned for Cameron Park, El Dorado Hills and Placerville areas.

Credit Aging Report

The Board reviewed the Credit Aging Report. Four letters of expulsion will be sent. Some Try Me members have defaulted. It was proposed that Try Me 30-day defaults should be suspended and 60-day defaults be expelled. Kevin will revise the procedural flow chart to reflect the Board request and send it out for an electronic vote, which will be reported back at the next meeting.

4. Comment Cards and Correspondence

Comment Cards

Leslie reported on a comment that we need more email notifications. New website will probably provide the needed communication. Leslie will respond.

Mike reported a concern regarding Corporate Sponsorship. Concern was not clear, but Mike will respond. Second concern that Women's Club Championship Parking Place is being used regularly by others. Brett will make contacts to clarify that the space is for the champion only. He will follow up with the Board at the next meeting.

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Third concern requests that on Tuesdays, the men should be allowed to start at 10 a.m. rather than noon to take advantage of the early cool hours. The Board supports the noon starting time, and Mike W. will follow up with the member.

5. OLD BUSINESS

<u>Tee Time Access</u>: Kevin provided a "no show/cancellation" report for July. Five days were reported (7/2,5,21,22,31), with 18 no-shows and 8 cancellations. Concerns were expressed that the report was incomplete. The reporting process will continue.

<u>CPR Training</u>: Brian Veerkamp can provide training for staff and members. Training is anticipated to begin in November.

<u>Ballot Process</u>: If we determine to pursue electronic voting, it will need to be put in the bylaws that electronic voting is permitted.

NEW BUSINESS

<u>Ladies Invitational</u>: The Board discussed the club policy that 72 players are required to close the course, and that tournaments are to be financially self-sufficient. After discussion, it was determined that the dates of June 7, 8, 9, 2019, are approved and the course will be closed. It is expected that a minimum of 72 players will participate. If not, the issue will be revisited for future Invitationals. It is also expected that all events will be held on site. Brett will communicate decisions/expectations with Cathie Dyer.

<u>Request to Terminate Membership</u>: Club will suspend monthly statements. Member will be allowed to buy out and the club will propose a payment plan. Kevin will contact the member.

8. COMMITTEE REPORTS

<u>House Committee</u>: Kevin presented some carpeting options. The Board affirmed the Committee choice to use the same carpeting pattern for the dining room as is currently in the bar. <u>Nomination Committee</u>: Mike Worley will chair. He will select two more members. (Bylaws V,3) Mike intends to select one male, one female.

Adjournment: The meeting was adjourned at 7:04 p.m. by President Brett Robinson.

Board Meeting Schedule:

Next Board Meeting: Annual Meeting, Thurs. Sept. 27, 2019. (note change from Sept. 20) Complimentary dinner 6:00 p.m. Meeting 6:30 p.m. Membership invited and encouraged to attend.

Votes noted for the record:

| Motion | Second | Topic/Discussion | Passed Y or N |
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Respectfully submitted: Kathy Goldman

Any forms and/or emails submitted have not bee validated, endorsed or to be found factual. These documents may be points of view, or description of events. The Board of Directors' intent is to provide a forum for feedback or more detailed explanations, but does not submit these documents to the membership as being true or untrue.