



## Unique one-of-a-kind Website

ecWebsite is designed to reduce sales costs, increase proposal production and provide support for profitable projects for our customers. We provide controls automation we might as well have a sales automation website.

Today's in the box sales programs consist of non-automated, often disorganized and expenses sales personnel producing limited proposals at a high cost. This is limiting the nation with opportunities to provide energy saving controls and software to our facilities.

Our new technology website will provide information for non-technical sales reps to contact and communicate with the buildings representatives and owners. (Training, videos etc. pertaining to zone controls and lighting) Zone controls and lighting to not require a highly trained HVAC sales engineers.

There are several types of buildings and management, online questionnaires will be provided for the sales reps and/or contractors so they can gather the important information required for the building to successfully save energy by adding wireless sensors and sophisticated software.

Simple to use Excel estimating spreadsheet providing data sheet information and a long list of available products and suggestions based upon the building information. Fully customizable for non-traditional type mechanical zone systems or lighting systems. Expandable to provide wired control systems for the main primary mechanical systems. There are thousands of old DDC control systems that need to be upgraded for equipment protection and today's advanced energy-saving sequences.

The estimating spreadsheet can then be automatically transformed into one of several proposal formats. Automated proposal follow-up procedures and sales support.

Automated purchase orders based on submittal and job estimate projection.

Automated submittal and drawings based upon building information, estimating sheet and proposal. Fully customizable for a variety of mechanical and lighting systems.

Project management and Gantt charts to help organize and increase profits for our customers.

Automated follow-up and timings for end use customers satisfaction and referrals.