



## ANNA NAGY

Anna Nagy brings the heart of a teacher to her thriving real estate practice at Coldwell Banker Residential Brokerage in Encinitas, the number one Coldwell Banker office in San Diego County. Her

nurturing, personalized approach to real estate ensures that buyers and sellers are always well-informed about their rights and options, and well-prepared to make one of life's biggest decisions.

COLDWELL  
BANKER

RESIDENTIAL BROKERAGE

CONGRATULATIONS TO ANNA NAGY



Top 50 Sales Associates  
in San Diego | August 2018

## THE EDUCATED CHOICE IN REAL ESTATE

Anna grew up in North San Diego County and earned her bachelor's degree from Azusa Pacific University. After graduation, she married her husband, Jason Nagy, and embarked on her first career teaching at-risk middle and high school students. When Jason began a career in real estate, Anna provided him with administrative support, eventually becoming a licensed transaction coordinator, and finally, a Realtor®. Since Jason accepted a management role inside Coldwell Banker, Anna has continued to serve their database of clients, while also cultivating new business.

Between her lifelong California residency and her real estate career, Anna has established many relationships throughout the region, and she represents clients across LA, Orange, Riverside and San Diego counties. In order to serve her clients most efficiently, she frequently networks with other agents and utilizes Coldwell Banker's offices wherever her business takes her. "I love being able to network with other agents to help my clients get their deals closed. I'm thankful for the business, wherever it may be, and I ask the Lord to help me serve that person he brought into my life."

During her years as a teacher and real estate professional, Anna has honed her abilities to listen and convey information in a way that puts people at ease and bolsters their confidence to make important decisions. "The biggest thing for me is to look at every family or individual as unique as they are. No single client is the same. My job is to figure out where clients are in their journey of life and buying or selling a home, and what they do or don't know about the market and the process. That's where I can come in and help them understand. The great thing about real estate is that I'm constantly learning, too, and I'm excited to share that knowledge with my clients."

In addition to her kindness and patience, Anna is also

known for her work ethic and willingness to think outside the box in order to help buyers find the right property and help sellers maximize their return on investment. "I do what it takes and figure out how to best help this client. Who do I need to network with? Where do I find that next piece of the puzzle for their sale or purchase?"

Anna and Jason have been married for 21 years, and their children, Natalie and Drew, are now young adults. "We love spending time together as a family outdoors, whether we are hiking in the mountains or playing at the beach. Our daughter plays soccer, and our son is a musician, so we love cheering them on and supporting their activities."

For Anna, real estate isn't about money; it's about coming alongside people and bringing them value. "I think as agents, we are here to serve the community, and in a sense, to teach. Purchasing a home is a big decision. I enjoy getting to know people and their stories, and finding out what they need. That's where I find my passion — in finding how I can serve them and help them thrive. My purpose is to give them an experience that makes them feel I brought value to their journey."

Anna Nagy  
CalBRE # 02046469  
Coldwell Banker Residential Brokerage  
740 Garden View Ct., Ste. 100  
Encinitas, CA 92024  
Tel: 626.485.3128  
anna.nagy@camoves.com  
soldbyannanagy@gmail.com  
www.coldwellbankerhomes.com/ca/encinitas/  
agent/anna-nagy/aid\_188274