

The Communication Compass: Communication Assessment Tool for Leaders or Teams

Using an assessment model called The Communication Compass, participants discover their own communication style and, more importantly, how their style communicates with other styles. This information is crucial for both professional and personal development as it can have a profound effect on the ability to build relationships and be 'heard.' Ultimately, participants learn how to get their needs met by meeting the needs of others.

This session is enlightening and prompts rich introspective small and large-group discussions. Some interactive exercises are utilized.

Concepts include:

- Understanding Self & Others (The Four Communication Styles: *Warrior, Visionary, Nurturer, Analyst*)
- Perception vs. Intention
- The Platinum Rule (*Do unto others as they would have done unto themselves!*)
- The value of all styles on teams
- Leading each style
- Over-use of style (resulting in unhealthy, ineffective communication) and methods toward balancing one's style
- Style identification of others
 - Mastering styles communication and how it leads to increased productivity
 - Communicating verbally, nonverbally and through the written word for each style

Half-day session.

An excellent stand-alone session OR a rich addition to The Authentic Leader or The Authentic Collaborator.