

## **Senior Sales Engineer** (Based in Hicom-Glenmarie)

**QES (ASIA-PACIFIC) SDN BHD**

**OMI Business Unit**

### **Responsibilities:-**

- Responsible for pre and post sales activities as well as product presentation and demonstration.
- Responsible for sales and marketing activity for assigned products in assigned territory.
- Involve and work closely with internal product management group and manufacturing group to identify customers' requirements professionally.
- Establish new and maintain existing relationships with key customers.
- Provide professional solutions and quotations according to customers' requirements.
- Complete the sales cycle professionally.
- Meeting Quarterly and Yearly sales target.

### **Requirements:-**

- Possess a Degree in Electronics / Mechanical or any science discipline.
- Knowledge in Semiconductor, Hard disk, Electronics manufacturing industry will be an added advantage.
- Minimum 5 years of sales experience. However, fresh graduates with good attitude are encouraged to apply.
- An independent person who is self-disciplined and self-motivated with strong communication, presentation, leadership and analytical skills.
- Fluent in both spoken and written English. Knowledge in Mandarin and Japanese will be an added advantage.
- Willing to travel frequently either domestic or abroad.

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Interested candidates, please submit your resume and application letter via  
email: [recruitment@qesnet.com](mailto:recruitment@qesnet.com)