

**DRAFT**

# ASK THE PRIMES

A Panel Discussion with Prime Construction Contractors



## About the Event

Caltrans District 7 is hosting an “Ask the Primes” panel discussion with prime construction contractors focusing on how small contractors can successfully work with primes on major Caltrans construction contracts. The event will consist of a panel discussion, Q&A, and networking opportunity. DBE, SB, and DVBE firms are encouraged to attend. Questions to be addressed:

- ▶ What are the most important qualifications primes look for in subcontractors?
- ▶ What’s the best way to approach primes?
- ▶ What’s the most common challenge primes face when working with subcontractors?
- ▶ How do primes evaluate bids?
- ▶ How does the subcontractor payment process work?

Bring your capabilities statement, business cards, and questions! This is your opportunity to get insights from primes that will help you successfully pursue contracting opportunities.

**Participating Prime Contractors:** Acme Construction, Freeways-R-Us, SplatIron, Asphalt & More.

## Registration

Register by February 12, 2019, [HERE](#). Or go to [www.eventbrite.com](http://www.eventbrite.com) and enter “Caltrans District 7” in the search box.



### WHEN

Tuesday, February 19, 2019  
10 a.m. to 11:30 a.m.

### WHERE

Caltrans District 7  
100 S. Main St., Room 01.040A  
Los Angeles, CA 90012

### PARKING

On-site parking is not available. Please park in a nearby public lot or take transit. On-site parking will be provided for those attendees with ADA placards.

### REASONABLE ACCOMMODATION and NON-ENGLISH SPEAKERS

Please direct reasonable accommodation and interpreter requests by February 12, 2019, to Kelly Markham at [kelly.markham@dot.ca.gov](mailto:kelly.markham@dot.ca.gov) or 213.897.0891. TTY 711.