

# FOX Global Owners Forum

March 2-3, 2017 | The Breakers | Palm Beach, FL



The **FOX Global Owners Forum**<sup>™</sup> returns in March 2017 to guide families on their enterprise journey. This event is programmed specifically for family members.

This is a unique opportunity for family members to meet with members of families like themselves to discuss their experiences and challenges in guiding families of wealth. FOX will frame the discussions to focus on establishing a unified family vision, planning for succession, and preparing the rising generations.

The forum will give owners an occasion to think about those long term issues...to meet peers with whom they share common goals...learn from families who are wrestling with similar transitions...and to hear from experts on key issues for the enterprise family.

Please join us for an experience that puts your concerns at the forefront of stimulating, engaging, and action-oriented peer discussion. You do not want to miss out on such a unique opportunity.

# **Guest Speakers and Panelists**

Claudia Aguirre, Ph.D. Neuroscientist and Mind-Body Expert

**Denise Bober** Vice President, The Breakers Palm Beach, Inc.

Daniel S. Bowman Family Office Executive, Tibbetts Family Holding Company, LLC

**Francesco D'Amico** Executive Committee, Quilvest Switzerland Ltd

Bryan Dunn CEO, Kinship Trust Company

#### Dawn Fuchs Managing Director, The Weavertown Group, 2G Member of Founding Family of Weavertown LLC

**Robert Hammett** Vice President, Chifam LLC, 5G Member of the Cowles Family

Karen Harris Managing Director, Macro Trends Group, Bain & Company

#### James E. Rooney

Principal and Co-Founder, FirstLink, 3G Member of Founding Family of the Pittsburgh Steelers

#### Stephanie Rooney

Chairwoman and Co-Founder, FirstLink

Lynne Twist Author, The Soul of Money



#### 8:00 am **Registration Opens/ Continental Breakfast**

#### 9:00 am FOX Opening Remarks – What Makes a Family Enterprise Successful



Presenter: Sara Hamilton, Founder and CEO, Family Office Exchange

Sara Hamiltor

The management of multiple businesses, properties and trusts calls for a sophisticated and dynamic enterprise model. Engaging family members to agree on the elements comprising a family's guiding principles and future vision is essential to finding a successful approach to:

- Shaping goals for the enterprise plan
- Developing key strategies for the family's action plan
- Achieving a customized family enterprise model that is embraced by family members

# 9:50 am

### **Keeping the Entrepreneurial Spirit** Alive in the Family Enterprise



Director – Consulting, Family Office Exchange Panelists: Dawn Fuchs, Managing Director, The Weavertown Group, 2G Member

Moderator: Ann Dugan, Senior Managing



of Founding Family of Weavertown LLC; Robert Hammett, Vice President, Chifam LLC, 5G Member of the Cowles Family; James E. Rooney, Principal and Co-Founder, FirstLink, 3G Member of Founding Family of the Pittsburgh Steelers; Stephanie Rooney, Chairwoman and Co-Founder, FirstLink

Interest in entrepreneurism remains highly

the needs of their family enterprise while simultaneously fostering opportunities for individual family members who express an entrepreneurial interest. Such aspirations may include starting a new business, often inspiring the family's enterprising spirit.

relevant for FOX owners worldwide, particularly within rising generations. In response, family leaders try to balance



Rober





Roonev

Discover how four family entrepreneurs were able to influence and cultivate the creation of new businesses, expansion within industries, as well as a host of new opportunities.

#### **Networking Break** 10:45 am

#### 11:15 am **Breakout Session Preview**

Gain insights on the five breakout sessions coming up after lunch before taking a deeper dive in the topic of choice as each breakout presenter provides a glimpse into: governance, cross cultures in families, FOX research on the partnership between families and their advisors, integrating family health and how to get the most out of your family office.

12:00 pm Luncheon

#### 1:30 pm **Breakout Sessions** Please choose one of the following three breakouts.

# Breakout 1 Building Trust in Families Through **Governance Structures for Family Enterprises**



Panelists: Francesco D'Amico, Executive Committee, Quilvest Switzerland Ltd; Bryan Dunn, CEO, Kinship Trust Company; Sara Hamilton, Founder and CEO, Family Office Exchange

D'Amico



Dunn

Learn about best practices of families who properly manage the critical dimensions of governance and operating structures within their family enterprise:

- Aligning family goals with governance structures
- Creating a family board and assigning responsibilities
- Developing leadership succession programs



# Breakout 2 How to Get the Most Out of Your Family Office



**Presenter:** Daniel S. Bowman, Family Office Executive, Tibbetts Family Holding Company, LLC

Daniel Bowman In order to achieve control, security, and quality within your family office, some key decisions need to be reached such as:

- Developing financial independence for family members
- Educating them about responsible ownership and governance
- Keeping your family office team energized and engaged

Family office executives share their insights on where the attention should be focused for optimal success.

# Breakout 3 Integrating Wellness within Family Homes and the Neuroscience Behind Reducing Travel Stress



**Presenters:** Denise Bober, Vice President, The Breakers Palm Beach, Inc.; Claudia Aguirre, Ph.D. Neuroscientist and Mind-Body Expert

Shifting between seasonal family homes

Denise



Claudia Aguirre

and traveling for business or pleasure can easily disrupt your family's health and daily fitness routine. Gain insights on how to maintain healthy behaviors from The Breakers' wellness expert who will share insights on maintaining your energy throughout the day, the importance of hydration and what to do when there's no time for exercise. A top neuroscientist joins to share research on how mindfulness-based stress reduction techniques such as meditation, serve as effective ways to lower stress levels, reduce anxiety and depression, and promote emotional wellbeing. You'll gain access to the latest research on the importance of sleep, how to recover faster from jet-lag, and the significance of the air within your home - could it be making you sick?

# 2:45 pm Networking Break

# 3:15 pm Owner Dialogue Sessions Families Active in Direct Investing Families Focused on Business Succession Families Committed to Building Enterprises Families Focused on Philanthropic Impact 4:45 pm Adjournment 7:00 pm Reception & Dinner at The Breakers on the Lawn

# Comments from the FOX Global Owners Forum held in December, 2015

"Excellent. I was able to meet and talk to others in an exceptional environment."

"It is a fantastic opportunity to listen and learn about what other families in similar situations (to your own) have done. You also get to meet a lot of other families with which you can discuss. You can even find partners for future investments."

#### 8:00 am **Continental Breakfast**

#### 9:00 am The Great Transformation: A Shifting **Economic Climate**



Presenter: Karen Harris, Managing Director, Macro Trends Group, Bain & Company

Karen Harris

Family Enterprises will be transformed by a shifting economic climate. Recent historic votes in major countries around the world are causing ripple effects which Macro Economist, Karen Harris, believes will unleash new waves of growth and decline. Her research predicts a new set of winners and losers over the next

decade. Trends of regionalism and populism will be profound as risk premiums rise, global institutions lose trust, and tech innovations change the way things work. This confluence of emerging trends must be understood so that you can position the complex moving parts of your family enterprise to remain at the leading edge. Don't miss this powerful research-based understanding of our new economic reality.

#### 10:00 am **Networking Break**

include:

#### **Disruptions in the Investment Industry** 10:30 am and the Future of Alpha



Investor Center, Family Office Exchange Discover the investment trends that sophisticated investors are adapting to as they continue to seek robust returns for their families. Some of the trends discussed will

Presenter: Kristi Kuechler, President, Private

Kristi Kuechle

- The commoditization of long-only equity
- New thinking in asset allocation
- Reassessment of hedge funds
- Reconsidering private equity

# 11:30 am



# The Soul of Money

Presenter: Lynne Twist, Author, The Soul of Money

In today's "money culture," everyone experiences fear, constraint, and misunderstanding around money at some point in one's lifetime. By looking at our own financial "story" and the ways our beliefs may have limited and constricted our relationship with money, we can re-conceptualize money.

Lynne Twist, author of the best-selling book, "The Soul of Money," offers new pathways to realign our relationship with money through:

- Appreciating the power and presence of your existing resources
- Gaining an appreciation of your inherent completeness, regardless of your current economic circumstances
- Experiencing a new sense of freedom and joy in your relationship with money

#### 12:30 pm Networking Luncheon and Adjournment



Family Office Exchange is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.NASBARegistry.org.



Registration for this event is limited to Wealth Owners and Family Office Executives attending with a Wealth Owner. All registrations are subject to approval by FOX.

# **Registration Questions**

#### All registrations subject to approval by FOX.

#### I am a...

- O Family Leader/Wealth Owner
- Family Office Executive
- (attending with a family member)

#### If you are a Family Leader/Wealth Owner please select your generation:

OGen 1 OGen 2 OGen 3 OGen 4 OGen 5 (or greater) OUnknown ONot Applicable

#### What is your primary role within your family? (Please list all that apply)

- Matriarch/Patriarch
- O Board Member
- O Investment Committee Member (or other decision-maker)
- O CEO (or Senior Manager) of business with
- responsibilities over investments O CEO (or Senior Manager) of family office with responsibilities over investments
- O Foundation Board Member
- O Other

#### If you selected "Other" above please list your primary role and title:

#### Please list all the businesses that your family is currently involved with below:

#### Are you active in direct investments? If yes, please list industries:

O Yes ONo

#### Choose one Breakout Session on Thursday, March 2 at 1:30 pm:

- O Breakout 1: Building Trust in Families through Governance Structures for Family Enterprises
- O Breakout 2: How to Get the Most Out of Your Family Office
- O Breakout 3: Integrating Wellness within Family Homes and the Neuroscience Behind Reducing Travel Stress
- O I will not attend a breakout session

#### Choose one of the following Dialogue Sessions on Thursday, March 2 at 3:15 pm:

- O Families Active in Direct Investing
- O Families Focused on Business Succession
- O Families Committed to Building Enterprises
- O Families Focused on Philanthropic Impact
- O I will not attend a dialogue session

#### Will you attend the following?

- O Breakfast on Thursday, March 2
- O Luncheon on Thursday, March 2
- O Reception and Dinner on Thursday, March 2
- O Breakfast on Friday, March 3
- O Closing Luncheon on Friday, March 3

# **Questions?**

Contact us at events@familyoffice.com or call 312.327.1221

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1. Scan and email to:	2
events@familyoffice.com	
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2. Fax this form to: 312.327.1212

3. Register online at: https://www.familyoffice.com/ learning-events/forums/2017-foxglobal-owners-forum

# Att

Name (First/Last)				
Firm Name				
Title/Position				
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E-mail				
Registration Fees				
FOX Member First Paid Attendee \$2,500 Additional Paid Attendee \$2,100	Non-Member First Paid Attendee \$2,950 Additional Paid Attendee \$2,550		FOX Member Use Event Credit Included in FOX Membership Fee	
Will you be staying at The Brea	akers during the		uld you like to receive your forum	
<ul> <li>Global Owners Forum?</li> <li>(Please note, attendees are responsible for making their own accommodation arrangements for the Forum. The cutoff dat for hotel reservations at this special conference rate (subject to room availability) is Friday, February 3, 2017.)</li> <li>Yes, I plan to stay at The Breakers.</li> <li>No, I do not plan to stay at The Breakers.</li> <li>I'm not sure, my plans are not finalized.</li> </ul>		<ul> <li>materials?</li> <li>(Additional binders will not be available at the event.)</li> <li>I would like to download the materials in advance and will NOT need a binder.</li> <li>I would like to receive materials in a binder at the forum.</li> </ul>		
Payment Method				
$\mathbf{O}$ Payment by check is enclo	osed (Check pavak	ole in U.S	dollars to Family Office Exchange)	
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	amilyoffice.com five (	5) or more b	offered if the cancellation is made in writing to usiness days prior to the start of the event. For call <b>312-327-1200</b> .	
Field of Study: Finance - Up to	o <b>6 CPE credits</b> can be ea	rned by attend	ding this event. CPE credits are accepted at the es and acceptance may vary by state.	
		-	the sessions.   Delivery Method: Group Live Program	
			ill be able to identify the various roles of an in insights on the current economic climate	

around the globe and recognize the value of re-conceptualizing one's relationship with money.

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