

Jack Valancy

Curriculum Vitae

Jack Valancy Consulting
12434 Cedar Road, Suite 2
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Professional Experience

- Jack Valancy Consulting
Principal 1979 –
Consulting, teaching, and publishing focuses on helping physicians on building rewarding careers.
- University Hospitals of Cleveland
Clinics Business Manager 1975 – 1979
Managed patient accounting functions for high volume outpatient clinics and emergency departments serving economically disadvantaged urban patients.
- Systems Analyst 1972 – 1975
Led team that designed and implemented the first automated inpatient and outpatient billing systems.
- American Greetings Corporation
Systems Analyst 1970 – 1972

Teaching – recent programs

- Find the Right Job and Negotiate a Better Contract 2014 –
Online course for physicians, Udemy.com
- The Complete Practice Management Seminar™ 1979 –2017
*One- to two-day conference for residents and fellows presented 8-10 times per year at training programs throughout the US.
Organized into eight half day conferences presented to residents in the Case Western Reserve University Family Medicine Residency program over three years*
- Negotiating a Fair Employment Agreement 2006-2012
Family Physicians Residents and Students National Conference
- Practice Management teleconference series 2009-2010
Ohio University College of Osteopathic Medicine
- Negotiating a Fair Employment Agreement 2007
Medical Group Management Association Annual Meeting
- Commonsense Strategies for Retaining Physicians May 2006
Carolinas Association of Physician Services
- Commonsense Strategies for Recruiting and Retaining Physicians
*Medical Group Management Association
Audioconference April 2006
Presentation at annual meeting October 2005*

Publishing

- The Complete Practice Management Seminar™
Participant's Kit 1983 –2017
Instructor's Kit 1992 –2003
- Physician's Career Consult, published on valancy.com 2006-2012
- Family Practice Management magazine 1993 –2009
Feature story contributor and editorial consultant
- Contributor to various publications for physicians 1979 –2012
- On Your Own: Starting a Medical Practice From the Ground Up 2001
American Academy of Family Physicians
Principal author
- MIS/Computers and Obtaining Startup Capital monographs 1998
Practice Management Residency to Reality Series II
American Academy of Family Physicians
- Physician's Advisory 1997 – 2003
Contributor
- Microcomputers and Your Practice: A Guide for Physicians 1985
Pluribus Press
- Textbook of Family Practice, edited by Robert E. Rakel, M.D. 1984 - 2000
Contributed Accounting Systems chapter to third, fourth, fifth, and sixth editions
- Physician's Management magazine 1981 – 1986
Computers editor and feature story contributor

Academic Appointment

- Case Western Reserve University School of Medicine
Clinical Assistant Professor, Department of Family Medicine 1989 –2013
Presents practice management conferences noted above and offers career consulting to resident physicians.
- Society of Teachers of Family Medicine 1990 –2014
Member

Education

- Case Western Reserve University, Cleveland, Ohio
Master of Business Administration 1975
- Miami University, Oxford, Ohio
Bachelor of Science in Applied Science – Systems Analysis 1970