

# DID YOU KNOW...

**GLJ Benefit Consultants** provides access to Essential Law Firm Resources with exclusive ALA Member Offerings. Check out the essential program offerings from our VIP<sup>SM</sup> Business Partners!



**Allied World** was founded in November 2001 and has since built a reputation as a strong supplier of insurance and reinsurance solutions globally.

As an ALA member, you have access to Lawyers Professional Liability insurance with special coverage enhancements on both admitted and surplus lines coverage.



**BreachPro** provides access to expert resources and solutions to help businesses protect against data breaches and identity theft risks, and get in compliance with government and industry cybersecurity requirements.

The BreachPro suite of products and services provides true end-to-end solutions, from data breach compliance to business and employee identity theft protection.



**iSolved** is a nationally recognized leader of SaaS-based Human Capital Management technology and is a leading provider of HCM to the small-to-midsize business.

iSolved is a single platform for HR, payroll, time and attendance, benefits enrollment, and ACA management that has proven successful for practices nationwide, helping them manage the entire employee lifecycle.



**LTC Solutions, Inc.** is a resource for Group and Individual Long Term Care Insurance.

Since 1996, LTC Solutions has worked with employer groups from 5 to 50,000 lives. LTC Solutions can assist with: (1) New Employer LTCi Plans, (2) Closed Plans, (3) Rate Increases, and (4) LTCi Website Creation.

View the LTC Resource Page for ALA members and to request a proposal: [www.myltcguide.com/ALA](http://www.myltcguide.com/ALA).



**NextPath Legal** provides a proven 360-degree, all-inclusive written Succession & Contingency Plan *exclusively* for ALA law firms and attorneys.

All plans include a full review of essential risk management elements to manage the planned, the unplanned, and the what ifs. From this review, a customized Succession & Contingency Plan is developed specific to your firm's—and each attorney's—needs.



**Principal** offers affordable and flexible group insurance, including dental, disability, life, vision, critical illness and accident.

As an ALA member, you can keep your budget in check by taking advantage of these discounts and programs: preferred pricing, three-year rate guarantee and multiple product discount.



**GLJ Financial** is an independent financial advisory firm offering a wide range of customized fiduciary advice for employer sponsored retirement plans and individuals, as well as individual and firm level asset protection and insurance strategies.

GLJ Financial offers a fixed fee structure that helps to reduce conflicts of interest and provides a fiduciary standard of care for all services. Our comprehensive approach to planning creates synergies and multiple levels of benefits for firms and individuals.\*

\*Securities and advisory services offered through LPL Financial and a registered investment advisor. Member FINRA/SIPC. LPL Financial is a separate entity from GLJ Benefit Consultants, Allied World, BreachPro, Infinisource, LTC Solutions, GLJ Financial, NextPath Legal, Principal, Teladoc, and VIBE.



**Teladoc** is the first and largest provider of telehealth medical consultations in the U.S., allowing members 24/7/365 access to affordable healthcare via phone and video consults.

The GLJ Benefit Consultants Unlimited Program has no copay and also provides ALA members access to Teladoc at a special member price.



**Visual Image Building Enterprises** or **VIBE** is a multi-media content marketing company that specializes in Video Production, Website Design & Brand Management. VIBE aligns with businesses in a co-producer relationship to create, build, and enhance each company's unique image, culture, and story through visual medias.

# DID YOU KNOW...

As a member of the Association of Legal Administrators, you could be taking advantage of the following member benefits through **GLJ Benefit Consultant's** family of VIP business partners.



- Admitted and Surplus Lines Coverage
- Admitted coverage – 10% Premium Reduction on automatically included coverage enhancements
- All attorneys covered under AW policy are eligible for 3 free hours of online CLE



- Special ALA pricing
- Quote and bind a Cyber Liability Policy online at ALAcyber.com
- Full Risk & Compliance Assessment for just \$495



- Special pricing for all ALA members
- Additional savings for CLM<sup>SM</sup>
- One free registration fee for BOLC with new purchase
- 3-year price lock guarantee
- Free access to HR Support Center
- Affordable Care Act (ACA) measurement and compliance tools



- No cost to employer
- Group discounts and underwriting
- Custom website and enrollment system
- Educational videos, tools, and calculators
- Ability to quote ALL carriers
- Support for existing programs



- Individually tailored succession plans for firm leadership, attorneys, and key clients
- Personalized attorney plans for short, medium, and long-term contingencies
- Full recommendations for asset protection and insurance needs
- Exclusively for ALA members
- Additional 5% discount for CLM<sup>SM</sup>



- Access to ALA benefits available through your current broker
- 3-year rate guarantees available
- Specialty own occupation contract language
- Contract comparisons through your benefits broker



- Full suite of retirement plan options for firms and individuals
- Tax efficient income strategies for partners and attorneys
- Fixed insurance strategies for partners and attorneys
- Fiduciary standard of care for all advisory services



- No set-up fee
- No copay
- Unlimited telephone and video consultations
- \$6.50 per employee covers the employee's entire household



- ALA member discount of 15% on ALL services and packages
- Additional 5% discount for CLM<sup>SM</sup>

