

AFFINITY DISCOUNT PROGRAMS



Affinity partners offer services at specially negotiated rates available only to NTMA members. As you've heard it said, membership has its privileges, are you maximizing yours?

GRAINGER®

FOR THE ONES WHO GET IT DONE

- 1.5 million items to choose from
- Minimum 10% discount on all items
- Up to 40% on industry-related categories (lubricants, cutting tools, safety)
- Free freight on all items
- Grainger value added services - consulting, inventory management and lighting

Contact: 336.404.0288 | justin.ricketts@grainger.com | www.grainger.com



- 29% savings on small package shipping with select services from FedEx Ground and FedEx Home Delivery
- 70% savings on LTL Freight
- Best rates in the industry on full truckload deliveries

Contact: 800.599.2902 | hcenta@partnership.com | www.partnership.com/54ntma



- Lead generation
- Outsourced prospecting
- Outsourced growth management
- 8% NTMA member discount

Contact: 903.283.8857 | gabe@bethefactor.com | www.bethefactor.com



Connex Marketplace is an industry platform that connects all U.S. Manufacturers and suppliers into a single, accurate, searchable supply-chain database.

Contact: 800.560.2857 | justin.bott@i5services.com



- Gain Direct access to vetted RFQs that match your capabilities from pre-qualified hardware buyers nationwide
- Fill idle capacity, expand your customer base, increase revenue, and earn rewards for quoting jobs

Contact 310.957.5200 | dennis@syncfab.com | <https://syncfab.com>



- Thomas, a Xometry company, connects buyers and suppliers on Thomasnet.com to inform strategic decision-making, build supply chains and grow businesses
- 25% NTMA member package discount

Contact: drichards@xometry.com | <https://business.thomasnet.com/ntma-partnership>



Considering the unique visual needs of every person, VBA can help you find a vision plan with options that make sense for your employees.

- Safety Frames & Lenses
- Annual Frequency
- Sunglasses for Sun Safety
- Voluntary Buy-Up
- Increased Material Allowance
- Digital Rental Screening

Contact: 412.881.7608 | mcuomo@vbaplans.com | www.vbaplans.com



- Same Day Response Times.
- Potential savings of 30% or more!
- 100% of resources are dedicated to serving the manufacturing industry
- Over 2,000+ policies in force

Contact: 626.217.9000 | info@dochterman.com | <https://dochterman.com>

AFFINITY DISCOUNT PROGRAMS



**National
Purchasing
Partners**

NTMA members can access business and employee discounts through national purchasing partners (NPP). NPP helps members reduce costs with exclusive pricing

Members can save on many useful brands, including:

- Unifirst
- Office Depot
- Priceline
- Impac
- Sherwin Williams
- Airgas
- Batteries plus Bulbs
- Staples
- Verizon
- Cintas

You can even share select deals with your employees

NPP membership is free and there is no obligation to buy

Contact: 206.494.4546 | abby.keys@mynpp.com | www.mynpp.com/association/ntma

paperlessPARTS 

- The #1 Manufacturing Estimating & Quoting Software!
- Win more jobs and increase revenue
- Streamline communication with your team, customers, and vendors
- Capture data in one centralized location
- Stay secure with our ITAR registered and cloud-native platform

Contact: 617.475.0161 | jason@paperlessparts.com | www.paperlessparts.com



Human Resources Made Easy

- ADDA is an HR consulting firm that complements a company's
- HR department by providing administrative and strategic support.
- With ADDA's help, companies receive the resources, strategic knowledge,
- and peace of mind they need to succeed.

Contact: 719.344.1717 | sally.avent@addainfusion.com | www.addainfusion.com

Zynergia |  **Employers for
Cheaper
Healthcare**

Employer groups can accomplish the goal of providing richer health benefits while offering lower-cost plans to their employees by joining the ECH.

The ECH Program provides these Member Advantages:

- True Healthcare Partner
- Concierge Program
- Health Plan Access
- Plan Design
- Low-cost Prescription

Contact: 219.319.5083 | twincowski@zynergiahr.com | <https://zynergiahr.com>



GROWTH SYSTEMS

- Coaching: From management and operations to finance and executive leadership
- Accounting: EGS offers three levels of fractional CFO services to best meet your company's unique financial needs
- Training: Powerful training sessions designed to strengthen the key drivers of business success
- Up to \$9,000 in savings per year

Contact: 260.740.7910 | dave@ebitdagrowthsystems.com | <https://ebitdagrowthsystems.com>



APPI
ENERGY

Energy contracting services to manage electricity and natural fuel costs

Available to members located in deregulated states:

- Washington DC
- Delaware
- Illinois
- Maryland
- New Jersey
- Ohio
- Pennsylvania
- Texas

Contact: 800.520.6685 | 667.330.1159 | www.appienergy.com



**women in
manufacturing**

- Career resources
- Executive networking groups
- Professional development groups
- Membership in WIM is free for NTMA members

Contact: 216.503.5700 x 7 | gmoore@womeninmfg.org | www.womeninmanufacturing.org



McMAHON•BERGER

- As an NTMA member, you are eligible for one FREE hour per month of legal consultation

Contact: 314.567.7350 | mccarthy@mcmahonberger.com | www.mcmahonberger.com