



Foxes

MUSIC COMPANY

**\$2.00
Off Music
Stand with
Rental**

**A full service music store
offering the highest quality instruments,
sheet music and lessons since 1953**

Band and Orchestra Instrument Rental

MONTHLY RATES FOR INSTRUMENT RENTALS

Instrument	Brand	Used	New
Violins 1/16 - 4/4	Eastman • Gafiano • Scherl & Roth	\$11-17	\$19
Violas	Eastman • Gafiano • Scherl & Roth	\$11-20	\$19-25
Cellos	Eastman • Gafiano • Scherl & Roth	\$30	\$35
Clarinets	Selmer • Buffet • Jupiter • Yamaha	\$15-17	\$19
Flutes	Armstrong • Gemeinhardt • Yamaha	\$15-17	\$19
Oboes	Selmer • Jupiter • Yamaha	\$30	\$35
Piccolos	Armstrong • Gemeinhardt • Yamaha	\$17	\$19
Saxophones	Selmer • Jupiter • Buffet • Yamaha	\$30	\$35
Percussion Kits	Ludwig • Musser • Mapex	\$12-17	\$19
Trombones	Bach • Jupiter • King • Yamaha	\$16-17	\$19
Trumpets	Bach • Jupiter • King • Yamaha	\$16-17	\$19
Baritones	Jupiter • Eastman	\$30	\$35

Call for rates on String Bass, French Horns, Bass Clarinets and other instruments.

Premium Level String Instrument rentals available for the advanced student.

Never an increase in your monthly rental fee.

Your first 2 months rent is paid in advance. After this, you rent on a monthly basis at the same rate for as long as you want.

Rental Payments apply to purchase.

100% of your first year's rental applies to the purchase if you decide to buy. You may pay off the balance in monthly installments with no finance charges added!

No obligation to purchase.

You may rent as long as you like while retaining the option to buy at any time.

Low monthly repair and replacement coverage.

(Optional) For only \$4.50 a month (\$6.00 / month for cellos) you may purchase protection against theft or damage to your rental instrument. (If this is not purchased a refundable damage deposit is required).

**FREE
Music Folder
with each
rental**

Early purchase discount

Purchase your rental instrument any time during the first 12 months and we will deduct all your rent, and then take an additional 25% off the balance!

**Online Rentals Now Available
For Pick-Up Or Delivery
At www.foxesmusic.com**

Foxes Music Compnay
416 South Washington Street
Falls Church, VA 22046
(703) 533-7393

*A locally owned, independently
operated business for over 65 years*



*Note: Used instruments are in limited supply and are first to go.
If you wish to rent a used instrument, we suggest that you come soon.
All instruments are rented on a first-come, first-served basis.*

A SPECIAL MESSAGE TO PARENTS

The rental plan with the lowest initial payment may not be your best bargain over the entire school year! Some of our competitor's plans offer a very low introductory rate for the first two or three months, but their monthly rental fee will typically triple or quadruple after the initial payment.

At Foxes, our low monthly payments never increase, which saves you money over the course of the school year. **Our rental rates on used instruments can provide the cheapest yearly plan available.**

ADVANTAGES OF RENTING FROM FOXES MUSIC

- Educator-Approved Name Brands You Can Trust
- Wide Selection of New and Used Instruments
- Knowledgeable Staff to Answer Your Questions
- Repair / Replacement Plan For Your Protection
- On-Site Support and Service From a Local Business

Be wary of cheap, off-brand instruments found on the Internet and in some chain stores. Many of these are poorly built and may have problems with intonation, playability and durability.

Better To Rent a Quality Instrument Than to Buy an Inferior One.

Foxes

MUSIC COMPANY

416 South Washington Street, Falls Church, VA 22046

(703) 533-7393

www.foxesmusic.com

Extended Rental Season Hours

Sept. 8 - Oct. 10

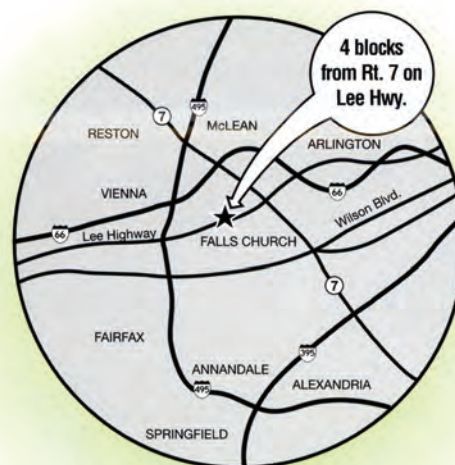
Mon. - Thurs.....10am - 9pm

Friday.....10am - 7pm

Saturday.....10am - 6pm

Sunday.....12 noon - 5pm

Please bring your child with you if needed for the proper sizing of string instruments



Directions:

From the intersection of Route 7 (Broad St.) and Lee Hwy. (Washington St./Rte. 29) in Falls Church, proceed 4 blocks South to 416 S. Washington St. **Only 1 mile from Route 66 (exit 69) on Lee Hwy.**

