

TESTIMATION ENGAGEMENT MODELS PRICING INFORMATION

Cyber-Risk Certification Services^A

- **Testimation Technology Professional** **\$300 (AUD)**
 - Test Effort Estimation + Cyber-Risk Prediction & Measurement
 - Foundations
 - Theory
 - User Training
 - Practical Examples
 - On-Line Delivery (*1 on 1*)
- **Active Corporate**
 - Functional Cyber-Confidence **\$2.5K (AUD)**
 - A Testimation Technology Professional of your choosing (*perhaps an employee*) supplies Testimation with the appropriate information; *we certify your organisation remotely.*
 - Cyber-Security **\$2.5K (AUD)**
 - As above; with Penetration focus.
- **Passive Corporate**
 - Functional Cyber-Confidence **\$5K (AUD)**
 - Testimation engages with your organisation, gathering all relevant information; *we certify your organisation directly.*
 - Cyber-Security **\$5K (AUD)**
 - As above; with Penetration focus.

Product Development Certification Services^B

We work with you to independently certify your product or system for Functional Defect-Free Confidence. This means that upon the day of manufacture, shipping or commissioning, we will certify your product or system to be Functionally Defect-Free to a specific level of Confidence (*e.g. 99.97%*).

- Small Business **\$5K (AUD)**
- Medium or Large Business
 - Price-On-Application (**POA**)

^A Payable in advance.

^B Payable prior to issuance of certification.

Quality Assurance (QA) Products

- Annual Fee: Single-User Named-License
 - Price-On-Application (POA)

Quality Assurance (QA) Services

Cyber-Risk Reporting ^C		
Standard Testimation Reports: \$2.5K (AUD) per Report		
Cyber-Risk Capability	Report	Description
Prediction + Measurement of Functionality + Security	TEstimator ¹	1. Type 1 Testing Estimator (Advanced) 2. Type 1 Testing Estimator (Basic) 3. Type 1 Testing Estimator (QuEstimate) 4. Type 1 Testing Estimator (LEstimate)
	TEstimator ²	• Type 2 Testing Estimator
	TEstimator ³	• Type 3 Testing Estimator
	REstimator	• Optimal Regression Test Sizing
	@Risk	• User Acceptance Testing (UAT)
Visit http://www.testimation.com/testimation-features for more information		

Or

Virtually Sub-Contracted Testimation Consultant ^D		
Daily Rate (AUD)	Minimum Duration <i>Consecutive Elapsed Days</i>	Minimum Cost (AUD)
\$5K	1	\$5K
\$2.5K	5	\$12.5K
\$1.5K	10	\$15K
\$875	20	\$17.5K
\$750	30	\$22.5K
\$625	40	\$25K
\$550	50	\$27.5K
\$500	60	\$30K
Annual Rate: \$150K		

^C Payable in advance.

^D Payable in advance; no physical presence; consultation & technology services are delivered electronically via Phone, E-Mail, Skype Video & Skype Screen-Sharing (*or equivalent*).

Or

Physically Sub-Contracted Testimation Consultant^E		
Daily Rate (AUD)	Minimum Duration <i>Consecutive Elapsed Days</i>	Minimum Cost (AUD)
\$10K	1	\$10K
\$5K	5	\$25K
\$3K	10	\$30K
\$1.75K	20	\$35K
\$1.5K	30	\$45K
\$1.25K	40	\$50K
\$1.1K	50	\$55K
\$1K	60	\$60K
Annual Rate: \$300K		

Exclusive Quality Assurance (QA) Partnerships^F

- Monthly Fee
 - Exclusive* sales rights to Testimation Technology
 - Price-On-Application (POA)
 - Suitability of partner to be assessed
 - Minimum revenue = 9(%) of annual license fee
- Annual Fee
 - Exclusive* sales & usage rights to Testimation Technology
 - Price-On-Application (POA)
 - Suitability of partner to be assessed
 - Sales plan required for suitability assessment
 - Minimum revenue = 9(%) of annual license fee

**** Exclusivity is subject to definition ****

^E Payable in advance; physical presence on client premises (*costs indicated are for Australian clients only: costs may vary for international clients*).

^F For large corporate or Government clients nationally.