HFTP Mid-Florida, Over 45 Years of Leadership, Scholarship, Participation, Service

“To lead and advance the hospitality profession by providing a forum for continuous learning and knowledge sharing”.

Hospitality Financial and Technology Professionals MID-FLORIDA CHAPTER
Invite you to attend our Spring Mini-Educational and Networking Conference -Free
Back by popular demand – Members who attend
ALL afternoon sessions will get dinner FREE
Otherwise: Dinner; Members $45, Non-Members & Guests $55 and Student Chapter Members $25. Registration will close at 5:00pm on Monday May 21st.
Tuesday May 22, 2018
Location: Rosen School of Hospitality Management
9907 Universal Blvd. Orlando, FL 32819

Schedule

9:00 am – Noon CHAE and CHTP – Exams – Pending Registrations
12:30pm – 1:00pm Event Registration
1:00pm – 2:00pm Daniel Conti, Jr., CHAE, Chief Financial Officer at Jupiter Island Club
Topic: “The Art of Saying No”
2:00pm – 3:00pm Erik Halluska, Withum
Topic: “Employee Benefit Plans, Governance and DOL Audits”
3:00pm – 3:15pm Snack Break
3:15pm – 4:15pm Mark Pate Sr., CHAE, CHTP, Highpoint Hotel Corporation
Topic: “How IT can help Finance in the Digital World”
4:15pm – 5:15pm Jim Bina, Rosen Hotels & Resorts, CHAE, CHTP, and Judy Holcomb, Ph.D., CHAE, Saint Leo University
Topic: “Ethical Thinking in the Workplace”
5:15pm – 6:15pm Networking Reception and Buffet Dinner
Artisan Salad
Chicken Rosen
Blackened Mahi Mahi
Marinated Flank Steak
Maryland Crab Cake
Three Cheese Potatoes Au Gratin
Rice Pilaf
Steamed Broccoli in a Roasted Pepper Butter Sauce
Roasted Seasonal Vegetables
Crème Brule Cheesecake
6:15pm – 6:30pm Jack Griffith – HFTP - Welcome and Introductions
6:30pm – 7:30pm Justin Pridon, VP, Revenue Management Solutions
Topic: “Revenue Management”
7:30pm – 7:45pm Chapter Business, 50/50 and fun.

These educational sessions fall under specialized knowledge and applications geared to basic knowledge on the topic and there are no prerequisites for attending. One CPE credit hour may be earned for participation in each 50 minute session for a maximum of 5.0 CPE Credits. Speakers and topics are subject to change.

Please RSVP on our web-site: www.midfloridahftp.org
OR on your personal e-vite from the Chapter Secretary.
Hello friends!

I probably sound like a broken record telling you how HUGE our last membership meeting was so I’ll change it up a little for you. Our last meeting, our **first ever breakfast meeting**, held in the Gary Sain Café at the Orange County Convention Center was GREAT! We had 39 attendees who I personally thank for getting out of bed earlier than normal to be there and be treated to a delicious meal prepared by Chef K and his culinary staff. The speaker for our **first ever breakfast meeting** was Maria Triscari, President/CEO of the International Drive Resort Area Chamber of Commerce. She was hired as Executive Director in 1989 which makes her one of the longest running heads of any organization in Central Florida. The true definition of finding what you’re passionate about and doing it for your entire career. She spoke to us of how far I-Drive has come, what’s new recently, and some of things that are on the horizon that will continue to attract our guests and making this area a destination point for those coming to Central Florida.

Again, in an attempt to attract new members as well as challenge our exiting members to become engaged and participate we are trying new things, i.e. our breakfast meeting, the June “networking event” at Top Golf. Maybe we’ll try a lunch meeting! **How can we get you to attend our next membership meeting?** What are your thoughts on this matter? I’d like to know, so call or email me with your suggestions.

Next on the agenda and detailed in this newsletter is our Mini-Ed this month at the Rosen School of Hospitality Management. A tremendous amount of work goes into this bi-annual event offering exciting speakers, attractive locations, and 5 CPE credits for you CHAEs and CHTPs so hopes are you will join in on the education, networking and fun.

And let’s not forget the 16th Annual HFTP Golf Tournament benefiting Camp Boggy Creek, being held Friday, September 21, 2018, at Shingle Creek Resort. **Outstanding opportunities to become engaged and participate!**

Fiction and Fact from Jack’s Almanac, a speaker to a high school graduating class said “Remember, when you go to Baskin & Robbins there are more flavors than Chocolate and Vanilla”.

Sincerely and respectfully,

**Jack Griffith**
President – HFTP Mid-Florida Chapter

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I was born in New York City. I am the oldest of five children. My family moved to Orlando when I was nine years old. I am a proud UCF KNIGHT!! I am happily married to my wife Lauren. Together we have our beautiful daughter, Madison. She will be three years old next month and we are expecting a little brother for her in June.

My hobbies include golfing, fishing and anything that my daughter wants to do. I love to cook at home and hosting my large but loving family for any occasion. I love attending and watching sports with my friends and family. I have been lucky enough to attend several Super Bowls, National Championship games, the World Series and the NBA Finals. I had the privilege of working the 2010 Winter Olympics where I gladly worked in the morning as a chef preparing dinner and then changing into a suit to manage the dinner function.

My first job was at Universal Studios as a cook where I fell in love with the hospitality industry. I took an internship with Orange County MIS department in 1999 at the Orange County Convention Center. I worked for Orange county until August of 2003 due to cutbacks at the center. I was offered a six-month position with Levy Restaurants to help install the new point of sale system. That position continued until Centerplate received the food and beverage contract at the center in 2008. In all I have worked at the center for 19 years and hope to continue for several more.
Committee Assignments 2017-2018
We need you !!! If you are interested in contributing to any of the committees, please contact any Board Member.
* Denotes Chair or Co-chairs
Education – Mini Ed Conf.
* Lori Schefstad 407-301-7368
Gayle Edwards 386-233-5478
Job Bank/Legislative/By-Laws
* Jack Griffith 407-685-7520
Membership Relations/Recruitment
*Gregory Wilhelm 407-923-5962 or gregw176@gmail.com
Jose Aybar  407-535-6125
Communications / Social Media
Webmaster: www.midfloridahftp.org
* Lori Schefstad 407-301-7368
Gayle Edwards 386-233-5478
Brandie Lazorko
Newsletter Editor.
*Bill Parrish 407-876-8038
Jack Griffith 407-685-7520
Publications:
*Gayle Edwards 386-233-5478
Dr. Judy Holcomb 352-588-8005
Admin/Program/Speakers
* Michael Dwulit 407-996-9840
Jose Aybar
Luis Martinez 407-996-3105
Admin. Locations
* Susan Black 407-390-2320
Christina Finch 407-478-1956
Luis Martinez 407-996-3105
Scholarship or Awards
* Michael Dryden 407-597-4068
Nominations
* Nasir Naseer 407-387-0242
Chad Curtis 407-996-6143
Michael Dryden 407-597-4068
Kris Shoemaker 407-685-9827
Bill Parrish 407-876-8038
Larry McClosey 407-947-7140
Any other past presidents
Or as chosen by the Committee Chair
Chapter of the Year and Regional Conference
* The Board
Hospitality Committee
* Nasir Naseer 407-387-0242
Brandie Lazorko
Community Services
CFH&LA Ex-Officio Board Member
Jack Griffith 407-685-7520
Charity Golf Event
It’s all for the kids!
* Jack Griffith  407-685-7520
Jeff Fernandez 407-685-7521
Kris Shoemaker
Chapter Calendar
Vice President
Fun Committee
Dr. Judy Holcomb 352-588-8005
Brandie Lazorko brandielazorko@yahoo.com
Chapter Historian, Photography
Michael Dryden 407-597-4068

Hey! Did you know...
Your Chapter has their own Facebook and Linkedin Pages? Find us on Facebook at www.facebook.com/MIDHFTP and Linked In at www.linkedin.com/groups/13575981 (Group Name is HFTP Mid-Florida Chapter)
Come be “social” with us and watch for our Instagram coming soon!

Networking Event -Tuesday, June 26, 2018
The Mid-Florida Chapter Hospitality Financial and Technology Professionals is holding a Networking Event at Top Golf
Parking Fee: Self Park Complimentary.
Admission to this Networking Event includes two hours of golf, heavy hors d'oevres, and one drink ticket.
The Mid-Florida HFTP Chapter has reserved lanes so that you may network with your peers in a relaxed environment.

Benefits of Networking:
Build long term relationships
Get to know people who you can assist and who may be able to help you in return.
Build Confidence
Grow your connections
Build your reputation as a knowledgeable, reliable and supportive person
Event starts promptly at 6:00 pm
RSVP on our web-site: www.midfloridahftp.org
OR on your personal e-vite from the Chapter Secretary.
Reservations and cancellations before 12:01 pm Monday June 18th.
Due to space limitations - no late registrations and no walk-ins.
Payment is required at registration with NO refunds for no-shows and late cancellations.
Members with RSVP $45.00 and Non-Members & Guests $55.00
No Discounts or Promotional Certificates accepted.
Register Soon - SPACE IS LIMITED

Welcome New Members …..
Andy DeGuzman, IT Manager Level 1, Wyndham Orlando Resort Bonnet Creek
Scott Evans, Controller, 11th Hour Business Solutions
Jakob Hardrick, Energy Management Solutions
Justin McCann, Business Systems Analyst Manager, Rosen Hotels & Resorts
Fredrick Okumu, IT Manager, Rosen College of Hospitality Management
Peter Shipp, Principal, Technology, ZIO Group, LLC.

Special pricing for Mid Florida HFTP new members
The Mid-FL chapter of HFTP is offering new members a $100 discount on the annual dues (of $375) until 12/31/2018. If you join on-line use this discount code "MIDFL18" at checkout. If you send the PDF form write "MIDFL18" in the payment section and submit your $275 payment by check or credit card.
Take this opportunity to promote HFTP within and without your organization and win a prize in the membership contest as well, by sharing this link with prospective new members.
https://www.hftp.org/hospitality_association/professional/
Let me know if I can be of any assistance.
Gregory Wilhelm, CHTP; gregw176@gmail.com
**What is Involved in Being a CAP Advisor?**

**By: Kjell Olsson, CHTP**

- Advisors must be an HFTP member and also an ACTIVE designee (CHAE or CHTP) status.
- One (1) year commitment, cannot serve consecutive years.
- One (1) candidate per six (6) month period. (unless additional candidates are approved by Advisory Council)
- Monthly commitment will be a minimum of 2 hours. (via conference call, email and/or face-to-face – if possible)
- Approved Certification Advisory Program advisors earn CPE credits.

**How Can I Apply to Be An Advisor?**

- To be considered as a CAP advisor, applicants must submit the program application.
- Once the advisor application is submitted, there is an approval process in which applicants will be notified after review.
- Advisors will be provided tools and resources to assist in their training before being matched with a candidate.

If you are interested in being considered for an advisor, please submit the CAP application today.

If you have questions regarding the Certification Advisory Program, please email Robin Bogdon, HFTP Certification Manager.

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**HFTP MID-FLORIDA CHAPTER**

P.O. Box 692004  
Orlando, FL  32869-2004

**2018 HFTP  Mid-Florida CALENDAR**

Note: Meeting fees for 2018 are $45 Regular member, $25 HFTP Student Chapter, $55 all guests, Non-Members and failed to RSVP.  

No Shows are invoiced.

**Prepay your meeting fee on the web-site with PayPal**

May 8th, Board Meeting, 6pm, OCCC  
May 22nd, Mini-Ed, 1pm to 7:30pm, Rosen School of Hospitality Management  
June 7th, Board Meeting, 6pm, OCCC  
June 27th, Summer Social 6:00 pm, Top Golf, Networking Event  
June 18-21st HITEC Houston TX  
July 5th, Board Meeting, 6pm, OCCC  
July 24th, General meeting, 6pm, Hard Rock Hotel @ Universal  
July 25-27 Florida Regional, Sarasota FL  
August 7th, Board Meeting, 6pm, OCCC  
August 28th, General meeting, 6pm, Villas of Grand Cypress  

For more Chapter news visit the Universally acclaimed Chapter Web Site at:  
www.midfloridahftp.org
HFTP Mid-Florida Chapter
16th Annual Charity Golf Tournament
September 21, 2018 - 1:00 pm
To Benefit:
Camp Boggy Creek
"Where children coping with chronic and life threatening illnesses can just be kids!"
At:
Shingle Creek Golf Club

YOU CAN BE A CORPORATE SPONSOR:

Platinum Sponsor $2,100
- Includes one complimentary foursome golf entry.
- Company logo prominently displayed at registration, on the golf course’s GPS system and throughout the tournament literature (must send logo in jpg format).
- Custom sign – with company name – displayed on the course (must send logo in jpg format).
- 1/2 page ad in the HFTP Mid-Florida Newsletter and listing on the HFTP Mid-Florida website.

Gold Sponsor $1,600
- Includes one complimentary foursome golf entry.
- Company logo prominently displayed at registration, on the golf course’s GPS system and throughout the tournament literature (must send logo in jpg format).
- Custom sign – with company name – displayed on the course (must send logo in jpg format).
- 1/4 page ad in the HFTP Mid-Florida Newsletter and on the HFTP Mid-Florida website.

Silver Sponsor $1,100
- Includes two complimentary golf entries.
- Company logo prominently displayed at registration, on the golf course’s GPS system and throughout the tournament literature (must send logo in jpg format).
- Custom sign – with company name – displayed on the course (must send logo in jpg format).
- Company name listing in the HFTP Mid-Florida Newsletter and on the HFTP Mid-Florida website.

Golf Hole Sponsor $400
- Custom sign – with company name – displayed on the course and company logo on the golf course’s GPS system (must send logo in jpg format).
- Company name listing in the HFTP Mid-Florida Newsletter and on the HFTP Mid-Florida website.

Beverage Cart Sponsor $750
- Company name on beverage cart
- Company name listing in the HFTP Mid-Florida Newsletter and on the HFTP Mid-Florida website.

To secure your corporate sponsorship in the tournament, please complete this form and return it with payment made payable to HFTP Mid-Florida no later than Friday, September 14, 2018 to HFTP Mid-Florida Chapter, PO Box 692004, Orlando, FL 32869-2004.

Company Name: ____________________________
Company Contact: ____________________________
Daytime Phone: ____________________________
E-Mail Address: ____________________________
Level of Sponsorship
□ Platinum □ Gold □ Silver □ Golf Hole □ Beverage Cart
$ ____________________________

The mission of Camp Boggy Creek is to foster a spirit of joy by creating a free, safe and medically sound camp environment that enriches the lives of children with serious illnesses and their families. Camp Boggy Creek is a proud member of SeriousFun Children’s Network. Founded by Paul Newman, SeriousFun Children’s Network is a growing global community of independently managed and financed camps and programs creating opportunities for children with serious illnesses and their families to reach beyond illness and discover joy, confidence and a new world of possibilities, always free of charge.

The HFTP Mid-Florida chapter is a 501 (c) 6 organization. Contributions are tax deductible if they qualify as a business expense. Please contact your tax advisor if you need more information. All net proceeds will directly benefit Camp Boggy Creek, a not-for-profit organization, where children coping with serious illness can just be kids!

Visit www.boggycreek.org/ to see the great work they are doing.

For more information, please call: Jack Griffith at 321.303.0307
e-mail: Jack.griffith@centerplate.com
Or visit www.midfloridahftp.org
HFTP Mid-Florida Chapter
16th Annual Charity Golf Tournament
September 21, 2018, 1:00 pm

To Benefit:
Camp Boggy Creek
"Where children coping with chronic and life threatening illnesses can just be kids!"

At:
Shingle Creek Golf Club

For tournament reservation, please complete this form and return it with payment made payable to HFTP Mid-Florida no later than Friday, September 14, 2018 to HFTP Mid-Florida Chapter, PO Box 692004, Orlando, FL 32869-2004.

<table>
<thead>
<tr>
<th>Player #2</th>
<th>Player #3</th>
<th>Player #4</th>
</tr>
</thead>
</table>

Full Name | Daytime Phone
Address | Cell Phone
Address | State / Zip
City | E-Mail Address

Please provide the names of the other players in your party. Use a separate form for five or more players.

Each $125 Single Entry Fee or $450 for a foursome (inclusive of applicable taxes and fees) for the HFTP Charity Golf Tournament includes 18 holes of golf, a box lunch before, an awards ceremony dinner afterwards and free beverages on the course (limited to donated product).

<table>
<thead>
<tr>
<th>Number of Single Entrants</th>
<th>$125 = $</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Foursomes</td>
<td>$450 = $</td>
</tr>
<tr>
<td>Number of Boggy Packages *</td>
<td>$50 = $</td>
</tr>
<tr>
<td>Number of Raffle Packages **</td>
<td>$35 = $</td>
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<tr>
<td>TOTAL PAYMENT</td>
<td>$</td>
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Includes two “Boggys”, one Sand Throw & entry in the Hole-in-One, Closest-To-The-Pin, Longest Drive competitions and one Raffle Package. Limit one Boggy Package per player.
** Includes one of each color raffle tickets Red, White and Blue.

Proper golf attire is required at all times and only recognized golf apparel will be permitted on the golf course. Only soft spikes are permitted on the golf course, practice green and range.

For more information, please call: Jack Griffith at 321.303.0307
Jack.griffith@centerplate.com
Or visit www.midfloridahftp.org

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Visit www.boggycreek.org to see the great work they are doing.
HindSight……..The Year was 1997
Known then as the International Association of Hospitality Accountants

Meeting locations and topics for 1997

<table>
<thead>
<tr>
<th>Date</th>
<th>Location</th>
<th>Speaker(s)</th>
<th>Topic</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 28</td>
<td>Hyatt Regency Intl Airport</td>
<td>Tate Smith</td>
<td>The Visa Relationship</td>
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<td></td>
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<td>Dee Brown, Jerry Testa,</td>
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<td></td>
<td></td>
<td>Pam Leonard, &amp; David McKim</td>
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<tr>
<td>February 25</td>
<td>The Castle</td>
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<td>Public Speaking</td>
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<tr>
<td>March 25</td>
<td>Hyatt Regency Grand Cypress</td>
<td>Annual Spring Social</td>
<td>free Margaritas!</td>
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<tr>
<td>April 29</td>
<td>Radisson Twin Towers</td>
<td>Mark Lunt</td>
<td>National Lodging Outlook</td>
</tr>
<tr>
<td>May 27</td>
<td>Sheraton World Resort</td>
<td>Ty Hall</td>
<td>Revenue Bankin System</td>
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<tr>
<td>June 24</td>
<td>Bay Hill Club &amp; Lounge</td>
<td>Peggy Cline</td>
<td>Outsourcing</td>
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<tr>
<td>July 23-25</td>
<td>Hilton at Walt Disney World</td>
<td></td>
<td>IAHA Florida Regional</td>
</tr>
<tr>
<td>August 26</td>
<td>The Orlando Arena</td>
<td>William L Becker</td>
<td>Tour of the Arena</td>
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<td>Officer Installation</td>
</tr>
<tr>
<td>September 30</td>
<td>Omni Rosen Hotel</td>
<td>A Grand Party</td>
<td>Ceremony</td>
</tr>
<tr>
<td>October 28</td>
<td>Orange County Convention Ctr</td>
<td></td>
<td>Walking tour of the facility</td>
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<tr>
<td>November 25</td>
<td>Buena Vista Palace Resort &amp; Spa</td>
<td>Susan Godorov</td>
<td>New I Drive Project</td>
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<tr>
<td>December 9</td>
<td>Blazing Pianos – Mercado</td>
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<td>December Social</td>
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In November, IAHA changed its name to HFTP. A November 3rd press release stated “the new name emphasizes the important role financial activities continue to play in the responsibilities of members, and it recognizes the expanding role members play by implementing technology in their organizations”.

Anybody remember the publication called “ChapterLink” that was published by IAHA? The last issued was published in December 1997 and would be replaced with Infoline.

Our chapter’s membership in November was 115. Of that, 91 were hotel/motel accounting professionals, 7 were in non-hotel financial positions, 8 belonged to country clubs, and allied members accounted for the remaining 9 members. Global membership as of January 31, 1997 was 4,085 members.

In January, our chapter introduced a new member recognition program called “Member of the Month”. The first Member Spotlight was Jan Addison, of the Orange County Convention Center. Other members chosen throughout the year were: Praduman Singh Chauhan (Hilton at WDW Village), Gus P. Miranda (Shades of Green on WDW Resort), Kay Kruse (Radisson Twin Towers), Frances L. Logue (CFI Resorts Management), Stephen R. Oakes (Enterprise Hotels of Orlando), Tina Samson (Marvel MANIA), Allen Foster (Marvin Foster & Associates), Diana Hull (Floridian Hotel), and Jay Aven (Hyatt Orlando).

The Mid-Florida Chapter hosted the Florida Regional in July that was held at the Hilton at WDW Village. Registration was $150.00 and the room rate was $99.00 per night. HITEC was in Baltimore June 24-26. The Annual Convention was held September 24-27 in Calgary, Alberta, Canada.

The election results for the 1997-1998 board elected in August were:

**President:** Steve Lebruto

**Vice Pres:** Brenda Penrod

**Treasurer:** Joe Romano

**Secretary:** Larry McCloskey

**Directors:** Ron Darra, Angel Delgado, Gus Miranda, Stephen Oakes, David McKim, and Bill Parrish.

Monthly meeting dues were $18.00 (increasing to $20.00 in 1998) and the cost of mailing the newsletter was $0.32

Michael Dryden, CHAE