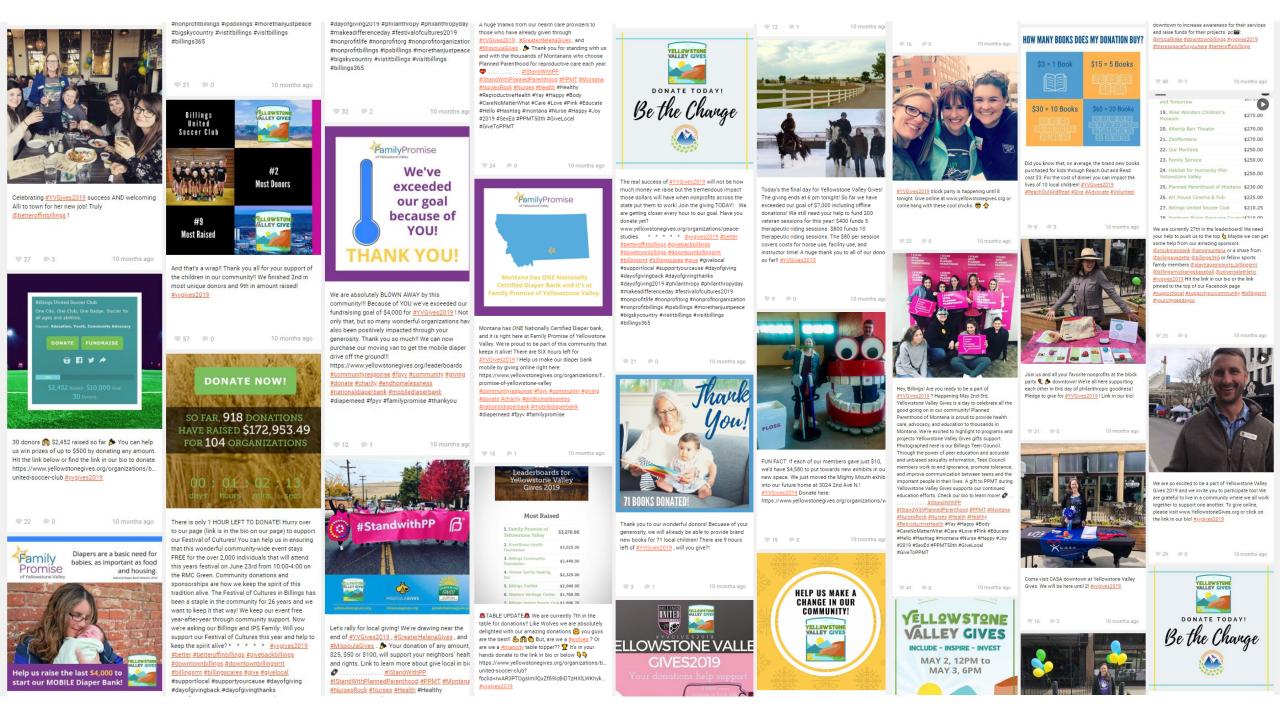


#YVGIVES2020 DIGITAL STORYTELLING

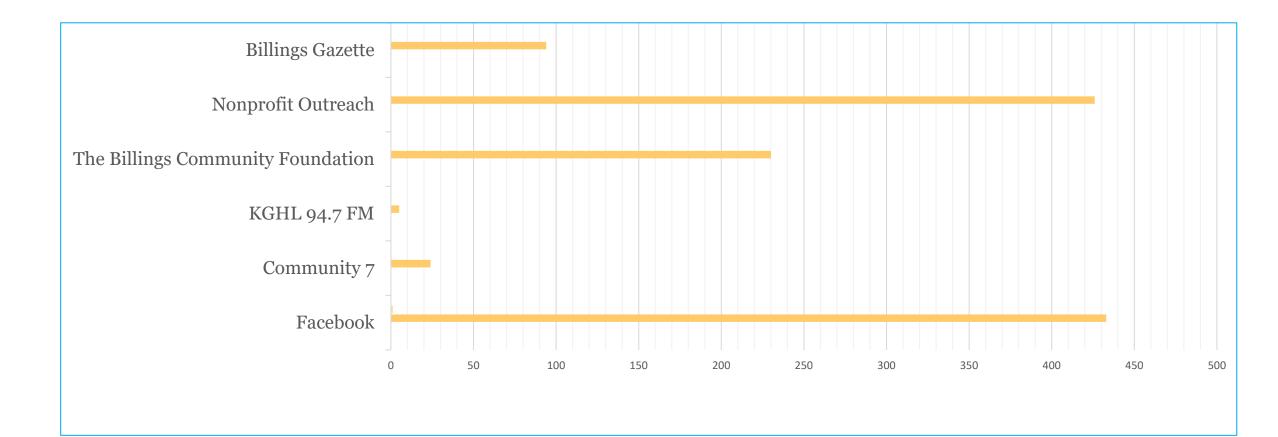
WEDNESDAY, MARCH 4TH 12:00PM - 1:00PM BILLINGS PUBLIC LIBRARY

- MARKETING TIMELINE
- TELLING YOUR ORG STORY
- CREATE ENGAGING CONTENT
- YVGIVES2020 PANEL DISCUSSION

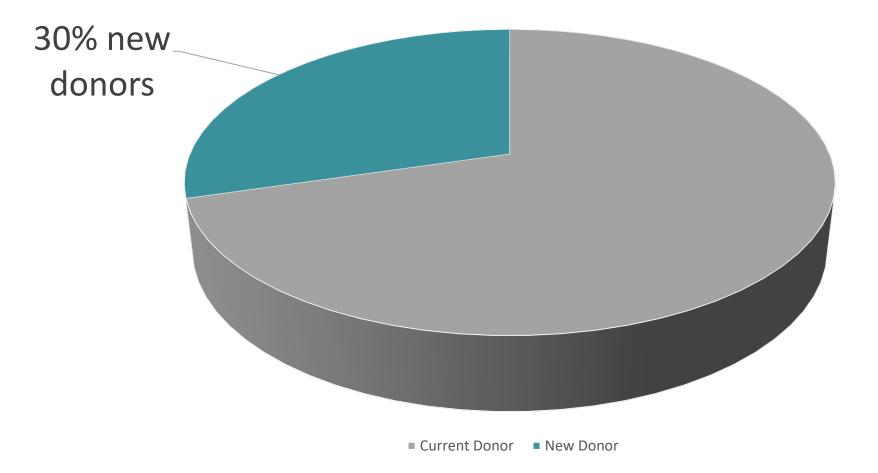
WHAT IS DIGITAL STORYTELLING



donor giving survey how did you hear about yvgives2019?



donor giving survey are you a new donor to this organization?



social media for yvgives2020

Facebook.com/billingscommunityfoundation
 Instagram.com/billingscommunityfoundation

TAG US AT: @BillingsCommunityFoundation @2020Yellowstone Gives

HASHTAG US AT: #YVGives2020 #LiveHereGiveHere

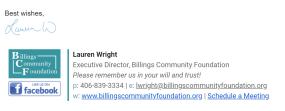


your email signature is one of the most powerful things you have!

We spend 28% of our time in our email, so what better way to show support for your organization than having a reminder on every email you send?

You can download your own email signature through the resources tab in the nonprofit section of the website or by clicking the images below.

Don't forget to link the email graphic to your Yellowstone Valley Giving Day profile page!



Yellowstone Valley Gives



Mark your calendars: this year's Yellowstone Valley Giving Day is Thursday, April 30th, 2020!

Yellowstone Valley Gives is brought to the Yellowstone Valley Region of Montana by the <u>Billings Community Foundation</u>, as part of our Strategic Initiative to expand charitable giving in our community and to strengthen our local nonprofit sector.

For more information about the Foundation and its philanthropic services, please visit <u>www.billingscommunityfoundation.org</u>, and follow us on <u>Facebook</u>, to stay informed of the latest in local philanthropy.

step1: Identify audiences + key messages

- 1. Ask: "Who are we trying to reach?"
- 2. Ask: "What do we want them to do, and why?"
- 3. Outline a Call-to-Action for each audience

Examples:

Audience: Returning donors | Continue to support the local causes that personally move you by making a donation on Yellowstone Valley Giving Day. Consider increasing your gift this year to play a vital role in addressing our community's most pressing needs!

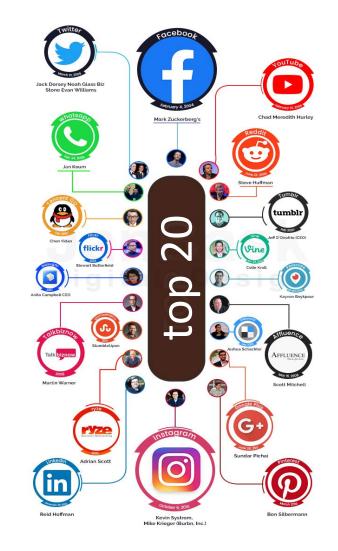
Audience: New donors | Be part of your community's biggest day of giving! Give back to the organizations that help the people, places, and animals you love on Yellowstone Valley Giving Day.

Audience: Peer-to-peer fundraisers | Become a leading advocate for a cause that personally moves you and make a meaningful difference in your local community by creating a fundraising profile and activating your network to give on Yellowstone Valley Gives.



step2: identify your platforms

- 1. Ask: "Who are we trying to reach?"
- 2. Ask: "What do we want them to do, and why?"
- 3. Outline a Call-to-Action for each audience
- 1. Ask: "Where are your audiences engaging with you?"
 - What platforms do you currently use that work well? These could range from personal emails and phone calls to your website to social media.
- 2. Ask: "Where do you want your audiences to engage with you?"
 - What platforms are you using where engagement needs to grow? What platforms are you not using that your audiences have embraced?
- 3. Ask: "What story formats work well for each platform?"
 - Long-form is suited for website and blog. Photos and quotes perform well on Instagram. Video sees high engagement on Facebook.



step3: prioritize to maximize impact

- **1.** Reach out to key stakeholders first
 - Inform and equip your Staff & Board!
 - Activate your loyal advocates!
 - Consider press opportunities!
- 2. Create your long-form content hub
 - Where can your audiences go to find out everything they need to know and read the full story? Website? Blog? YouTube?
- 3. Create short-form gems
 - Break down your long-form story into post series tailored to each platform & its audience.
- 4. Always direct traffic to your YellowstonGives.org profile!!!



step4: coordinate timing & frequency across channels

day 1:

I. Pre-Public Announcement

II. Formal Public Announcement

III. Core Content Hubs Updated

IV. Social Announcements

week 1:

V. Newsletter Story



VI. Social Storytelling

month 1 & beyond:

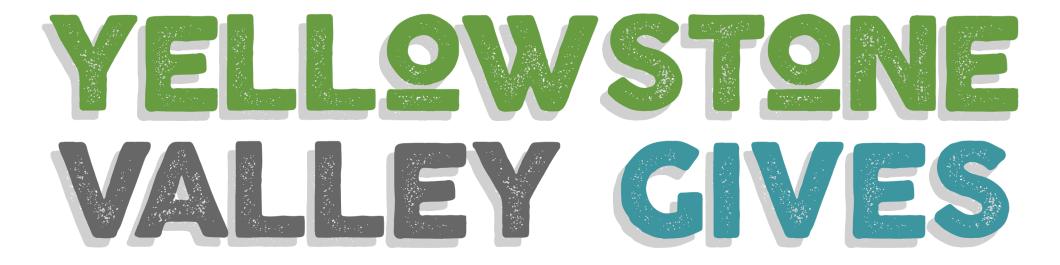
VII. Ongoing Engagement

Step5: plan for real-time follow-up

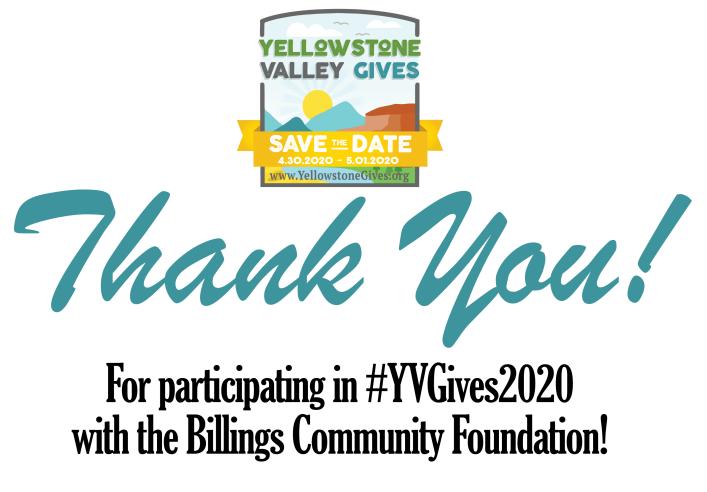
- 1. Create a clear path for audiences to stay involved
 - Invite donors to sign up for your newsletter, follow you on social, volunteer, and attend your programs
- 2. Send thank you communications that showcase impact
 - Illustrate how your donors made a meaningful and tangible impact and help you achieve your goal
- 3. Share and comment on social media posts
 - Let your audiences know they are heard and you appreciate them
- 4. Don't let the moment pass
 - Having a follow-up engagement plan ready to implement will help you seize the moment you have a captive audience







- Register for the Yellowstone Valley Giving Day!
 - Registration closes April 1st at 5PM
- Follow the Foundation on Facebook for updates and upcoming events!
- Mark your calendar for the next Non-Profit Network Trainings!
 - April 1st, 12PM: Final Steps to Success
- Watch your inbox for important emails and resources!
- Download the Nonprofit Toolkit!
- Use #YVGives2020 on promo and marketing!



INCLUDE - INSPIRE - INVEST