



10300 Corporate Road South Prince George, VA 23805
hba@hbaofsouthside.com ~ 804-732-2742 ~ www.hbaofsouthside.com
March 2018

SAVE THE DATE

		
LA PLAYA BEACH & GOLF RESORT	HBAV ANNUAL CONFERENCE	NAPLES, FLORIDA

JUNE.21-24.2018

2018 HBAV Annual Conference
Be sure to register before May 15
to take advantage of discounts!

2018 Board of Directors



Drew Comstock, President
Gilbert C. Martin Co., Inc.



Larry Murphy, Vice President
Urban Development Corp.



Kathy LaMoreux, Treasurer
Construction & Property Inspection, Inc.



Darryl Clarke, Secretary
Mid South Building Supply



Skip Eastman, Vice President Associates
Weyerhaeuser



Brandy Nickel, Immediate Past President
Premier Insurance Agency



Jimmy Adkins, Builder Director
James E. Adkins Builder, Inc.



Pam Comstock, Builder Director
Gilbert C. Martin Co., Inc.



Jeff Camden, Builder Director
The Design Group, Inc.

What Committee do you have an interest to serve on?



**HBASSVA
Past Presidents**

R. S. Rennicks	1956	H. Cooper	1988
G. Martin	1957	D. C. Vance	1989
M. Bogese, Sr.	1958	W. E. James	1990
M. Johnson, Sr.	1959	P. Comstock	1991
H. Costley	1960	O.B. Fulcher, Jr.	1992
G. Hastings, Jr.	1961	N. Jones, Jr.	1993
M. Squires	1962	R. H. Benton	1994
R. Specter	1963	D. Slaybaugh	1995
N. Barnes	1964	J. E. Adkins	1996
H. Costley	1965	D. R. Farren, Jr.	1997
G. Martin	1966	D. Plucinik	1998
G. J. Bogese	1967	W. Adams	1999
N. Barnes	1968	M. Finney	2000
R. Specter	1969	G. Irby	2001
R. Martz	1970	R. Bogese, Jr.	2002
R. Martz	1971	D. Plucinik	2003
J. Holloway	1972	C. W. Lundie	2004
R. Benton	1973	S. Moineau	2005
L. Brown	1974	J. Camden	2006
D. Pemberton	1975	J. E. Adkins	2007
N. Jones, Jr.	1976	H. Beverley	2008
J. Eades	1977	R. Martinko	2009
N. Jones, Jr.	1978	C. Waldrop	2010
G. Jordan	1979	K. Cutler	2011
C.R. Bogese, Sr.	1980	J. Camden	2012
R. Beasley	1981	O.B. Fulcher, Jr.	2013
M. Bogese, Jr.	1982	O.B. Fulcher, Jr.	2014
R. Lubman	1983	Leah Brantley	2015
R. Bogese, Jr.	1984	Leah Brantley	2016
M. Johnson, Jr.	1985	Brandy Nickel	2017
W. L. Bogese	1986		
S. Specter	1987		

Past State Presidents

M. Johnson	1961	N. Barnes	1979
G. T. Hastings	1966	R. Specter	1982
M. Bogese, Sr.	1972	M. Bogese, Jr.	1989
		C. Richard Bogese, Jr.	2011

**We Give Special THANKS to
Our
2018 CORPORATE SPONSORS**

Presidential

Virginia Commonwealth Bank

Platinum

Builders FirstSource

Gold

Mid South Building Supply, Inc.

Silver

Heritage Chevrolet

Premier Insurance Agency

The Bank of Southside Virginia

Wells Fargo Home Mortgage

Weyerhaeuser

Bronze

Construction & Property Inspections, Inc.

N.B. Goodwyn & Sons, Inc.

Prince George Electric Cooperative

Riverside Brick & Supply

Vulcan Materials Company



We Welcome Our Newest Member

Ruffin Enterprises, LLC
Ryan Ruffin
3004 Tavern Road
Prince George, Virginia 23805
804-721-0373
ruffathome8@comcast.net

MEMBERSHIP BENEFITS

- *Having a Voice with Elected Leaders & Policy Makers -
- *Money Saving Discounts thru NAHB -
- *Builders Rebate Program -
- *HBAV Insurance Agency -
- *Anthem—Value Added Benefits—Free Group Life Insurance -
- *Marketing Opportunities -
- *Interacting with Building Industry leaders in Virginia!

HBA of Southside Virginia
covers the territories of

Amelia
Brunswick
Charlotte
Southern Chesterfield
Dinwiddie
Greensville
Halifax
Henry
Lunenburg
Mecklenburg
Nottoway
Pittsylvania
Prince Edward
Prince George
Surry County
Sussex County
Chester
Colonial Heights
Danville
Hopewell
Martinsville
Petersburg



Current Spike Standings Earned for Membership and Recruitment

Super Spike (250-499)

Danny Plucinik
393
Roland Specter
273.5

Royal Spike (150-249)

James Adkins
203.5
Jeff Camden
192

Red Spike (50-149)

Skip Eastman 143
Richard Bogese, Jr.
141.5
Robin Newhouse 133
Pam Comstock 130
Norman Wagstaff
90.5
Michael Bogese, Jr.
64.5
JoAnn Bogese 63
W.C. Canada 60
Mike Stewart 59
Arlen Gregory 57
Steven Specter 54

Life Spike (25-49)

Deborah Tomlin
38.5
Helen James
34.5
Gay Irby
32

Blue Spike (6-24)

Brandy Nickel
20
Rick Witty
18
Drew Comstock
15
Kathy LaMoreux
12
Leah Brantley
6

Spike Candidates (1-5)

James Thomas
5
Lynn Tickle
5
Larry Murphy
3.5
Horace Wilkins
3
Brent Holsten
1.5



As of February 23, we completed the 45th day of the 2018 General Assembly Session. As you know, bills that passed the House of Delegates are now being heard by the Senate, and vice-versa.

Here is a quick recap of what happened during the week in Richmond:

[SB290](#) sought to grant all localities in the Commonwealth the authority to enact Affordable Dwelling Unit Ordinances (ADU) under [Virginia Code 15.2-2304](#), which currently only applies to Fairfax, Loudoun, Alexandria, Albemarle. This code section grants localities broad authority in how these ordinances are crafted - and in localities where this authority has been granted, and a local ordinance has been adopted, these programs have required applicants to set-aside a percentage of units as "affordable", as defined by the locality. **HBAV fully agrees that we need to be encouraging the production of a diversity of housing stock in all regions on the Commonwealth, but these mandatory programs have not been effective in spurring the production of these units.** In one locality, the ADU program had only produced 2,500 units over 19 years - that's about 130 units per year. Another jurisdiction's ADU program had only produced between 2,500-3,000 units between 1993 and 2016 - and that locality's own projections showed that 1,300 of those units would exit the program because of a covenant expiration over the next 10 years.

HBAV opposed SB290 during the House Counties, Cities, and Towns Subcommittee meeting this week on the grounds that voluntary, incentive-based programs have been more effective in spurring affordable housing production - **and the Subcommittee decided to not advance the bill.** Over the last 45 days, HBAV has committed to working with the patron of this bill and other stakeholders in the upcoming months on expanding existing affordable housing incentives and developing new, practical solutions that remove the impediments to the production of affordable housing without mandating it. The patron and the proponents of

the bill agreed to start those discussions after the General Assembly adjourns. **As always, we rely on the input and feedback of our members - if you have experience working in localities or other states that have been successful in spurring affordable housing, please let us know!**

[SB993](#) prohibits a local Planning Commission from delaying the official submission of any proposed plat, site plan, or plan of development by requiring pre-submission conferences, meetings, or reviews. **HBAV supported this legislation, it has passed the Senate 36-4 and this week, it passed the House Counties, Cities, and Towns Committee 20-1.**

[HB1595](#) and [SB972](#) prohibit local governments from enacting expensive and overreaching mandates to require property owners to retrofit or preclude them from refreshing or maintaining landscape cover materials. HB1595 was passed 94-6 by the House of Delegates and SB972 was passed by the Senate on a vote of 26-13. This week, SB972 was heard in the House Counties, Cities, and Towns Committee and was passed with only two members voting NO. HB1595 was heard in Senate Local Government Committee and also passed with only two members voting NO. **HBAV supports these bills.**

[HB377](#) was a legislative recommendation from NVBIA and exempts from the requirement to obtain a Virginia Water Protection Permit any impact to a stormwater management facility on dry land. **This bill has now passed both the House and the Senate.**

[HB 859](#) was introduced to allow localities to enter into agreements with each other to provide technical assistance with administration and enforcement of the Building Code. **HBAV supported this legislation and it has successfully passed both the House and the Senate. Thanks to Delegate Chris Peace for advancing this legislation!**

If you have any questions about these bills or any other bills that we are tracking this Session, please do not hesitate to contact HBAV's VP of Government Affairs, Andrew Clark at aclark@hbav.com.

Want to help support HBAV's Legislative and Regulatory advocacy efforts? [Consider contributing to the HBAV BuildPAC today!](#)

Thank you HBASSVA Members for Renewing Your Membership!

Dan's Backhoe
The Bank of Southside VA
Edmunds Waste Removal
Dominion Energy VA
Madison Environmental
Premier Insurance Agency
Urban Development Company
Vulcan Materials Company
Weyerhaeuser
Creedle, Jones & Alga,PC
Gregory & Associates
Automated Air Systems, Inc.
Wilkins & Company, Inc.
Ridout Homes, Inc.
Richard Bogese Builder, Inc.

Your SUPPORT is



Appreciated!

As members of the **Home Builders Association of Southside Virginia** and the **National Association of Home Builders**, you are encouraged to take advantage of many money-saving discounts that benefit your business. The NAHB Member Advantage Program is the result of negotiated agreements with national companies to provide members with additional ways to save. Two of the newest to join the ranks are Amazon Business and Capital One Spark Business ~ Check them out!



Visit
www.nahb.org/ma
Just CTRL+click on the logo above.

Home Builders Assoc of VA (HBAV) is hosting a => => April 20 ~ from 6-9pm at The Stewart-Lee House 707 E. Franklin Street Enjoy an evening with housing industry leaders from across VA.



NAHB Member Advantage
Pocket the Savings

NAHB members pocketed **\$20 million** in 2016 through discounts on products and services. Learn more at nahb.org/ma.



March 5 Members Only Webinar: Tax Reform and Your Bottom Line! (NAHB)

The landmark tax reform legislation, which took effect Jan. 1, created significant changes in the tax code that will affect the housing industry and small business members.

To help you understand how these changes could impact your business, NAHB is providing a members-only webinar on March 5 at 1 p.m. ET. Register online.

The webinar will feature NAHB tax experts and outside tax counsel who will focus on the specific changes that will most directly impact small businesses, including the 20-percent pass-through deduction, limitations on the business interest deduction and new depreciation guidelines.

Members will have the opportunity to ask questions during the webinar. If you are not able to join the webinar, a replay will be posted on nahb.org.

NAHB remained actively engaged throughout the tax reform debate and fought hard to ensure that our industry's priorities were addressed. As the implementation of the law begins, we will continue to work on behalf of our members and keep you updated as more information becomes available.

HBASSVA Membership Meeting

Register by March 15 for our March Membership Meeting held at the HBA office on Corporate Road; then plan to join us on **March 19** as we gather at 5:30pm for social time, 6:30pm for Meeting and 7:00pm for dinner. Guest Speaker, Joe Croce, CEO of SVAR will share statistics on the housing market in your area.

What is The Blueprint?

In an effort to keep you apprised of the latest news in reference to the building industry, we hope to have this monthly NAHB tool available for you. We will continue to provide our Hammer n' Nails newsletter which will be published quarterly. Should you have suggestions for articles for either of these, please contact the association at 804-732-2742.

***Join us on Monday March 19
for our 1st Membership Meeting***

Joe Croce, CEO of SVAR will be our guest speaker sharing the housing stats in our community.

Please RSVP via email to
hba@hbaofsouthside.com by March 15
Networking to begin at 5:30pm Cost is \$25



Virginia Commonwealth Bank now offers Construction-to-Permanent Loans and Lot Loans!

We are also excited about our jumbo loan programs, Conventional and FHA/VA Financing as well as portfolio products for unique circumstances.

We've got your back from application to closing! Contact Stephanie Stables today to see how Virginia Commonwealth Bank can help with your real estate financing needs.

Stephanie Stables, Loan Originator
NMLS ID # 790951
Stephanie.stables@vcb.bank
3209 Boulevard, Colonial Heights, VA 23834

Office 804-518-2651
Cell 804-931-9168



Member
FDIC

