



SHBA Building News

J U N E 2 0 1 9

Saline HBA
2019 Board of Directors

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Bull Development LLC

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Bull Development LLC

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Arvest Bank

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Baxley-Penfield-Moudy

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Cap Rock Contractors

Associates Council Chair
Zac McCauley
McCauley Services

Executive Officer
Sheila Blankenship

President's Message

We started out wet this spring, but hopefully we will be drying out soon and be back to building. We want to remember those in the communities around the state who are victims of flooding problems. It has been a devastating event and we pray everyone will recover.

Our 20th Annual Golf Tournament was postponed from April 26 to May 7 but we finally had a great day to play golf and recognize those members who were instrumental in starting the tournament and have continued to support this event over the years. We especially appreciate **Don Utley** who has been involved all 20 years!

Another one of our Builder Members, **Rich Hesley with Homes by Hesley** was featured in the May 2019 *Building Savvy* magazine. Keep up the good work, Rich.

Saline County new construction home sales for the first five months of this year are up about 14% over last year's same time-frame sales. We have 128 homes already closed this year vs. 112 at this point last year. Average sales price had a slight drop from \$221,038 to \$218,102 which is mainly due to an increase of lower priced homes in our market. Homes under \$200,000 have remained flat and have a \$103.39 average per heated foot. The \$200,000 to \$300,000 range climbed to \$1.95 per heated foot averaging \$120.93. Over \$300,000 climbed to \$1.39 per heated foot averaging \$132.35. We should be aligned nicely for a strong year of new home sales due to an overly wet spring making it difficult for most home builders to get new inventory out of the ground. Stable interest rates also appear to be in our favor!

Paul Bull
Bull Development
2019 SHBA President

CALENDAR

June 19, Tue, 11:30am
SHBA Board Meeting

HAVE A GREAT
SUMMER!



CONGO

• SINCE 1920 •
FIREPLACE & PATIO

Bryan Maertens

WOOD HEATING EDUCATION & RESEARCH FOUNDATION

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Benton, AR 72019
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Little Rock & Benton
501-316-4328
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Welcome! New Members

Davis Lumber & Hardware

Mike Carter / Danielle Chenault
22433 Hwy 67 N
Malvern, AR 72015
Office: 501-332-6967 Fax: 501-332-6978
Email: mikec@davislumbermalvern.com

ProLand Title Company

Billie Jean Pitonyak / Susan Long
3701 Hwy 5 N, Suite 102
Bryant, AR 72022
Office: 501-481-4189
Cell: 501-773-2069
Email: billiejean@prolandtitle.com



NAHB has added participants to the Membership Advantage group including BFGoodrich Tires, Ticket Monster, Nissan/Infiniti Commercial Vehicles, to name a few.

Check out all the companies that offer savings to HBA Members. If you are planning to purchase new vehicle/s, contact Sheila at the SHBA Office to get a Proof of NAHB Membership form to help expedite the process.

Recent Renewals Thanks for Your Reinvestment!

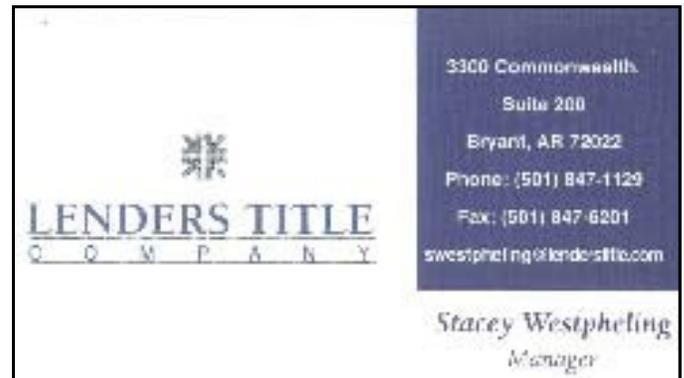
Acme Brick
Baxley-Penfield-Moudy
Bosley Construction
Coldwell Banker RPM
D & D Homes
GC Homes LLC
First National Title
Kimbel Mechanical
McCauley Services

Merchants & Farmers
National HVAC
R & J Investments
R&R Sheetmetal
Royal Overhead Door
Saline County Abstract
Saline Development
Sherwin Williams
Simmons Bank

Pending Renewals Don't Let Your Membership Lapse!

Bank OZK
Centennial Bank
Farm Credit

Homes By Hesley
Lenders Title



Haley Schrader Named Scholarship Recipient

The SHBA Scholarship Committee is pleased to announce this year's recipient of the **Jamie Lynn Gabbard Memorial Scholarship**.

Haley Schrader, daughter of **Alan & Ginger Schrader (Schrader Homes)**, recently graduated from Bryant High School and will be attending U of A, Fayetteville this fall to study biology with plans pursue a career in the medical field. She was a cheerleader at Bryant, a member of the Student Senate and active in the Partner's Club which helps special needs athletes compete in their events.

Haley will receive \$1,500 for the 2019-2020 school year and future years when requirements are met. We wish Haley all the best in her educational and career endeavors.

(501) 455-1065
(501) 337-1472

(501) 623-3811
(501) 778-7270



LEE CULPEPPER

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2019 VIP Circle Sponsors



Platinum



Gold



Silver



April 30, 2019

****Life Members****

Bill Bosley	807.50
Paul Bull	43.00
Travis Bull	27.00
Bart Ferguson	60.00
Ray Gabbard	290.50
Steve Gabbard	235.00
Jarrold Hambric	85.50
Joe Kindy	52.00
Alan Schrader	88.00
Rob Winters	45.00

****Members****

Steve Adams	20.50
Harry Allen	24.50
Dee Fiser	13.50
Austin White	11.50
Nick Landers	18.00

****Candidates for Spike****

Mike Brewer	5.00
Perry Crowder	1.00
Desiree Mann	1.00
Ted Smith	3.00
Ken Young	3.50

Be recognized as a SPIKE, showing that you share with others the importance of supporting the building industry through membership in the SHBA. Spikes are membership champions who have earned six new member or retention spike credits within two consecutive years.

ATTENTION:

*****BUILDER MEMBERS*****

AHBA Member Rebate Program PAYS

www.HBArebates.com

The average quarterly rebate per Builder participating is \$694.90, but at least two of our members have gotten over \$1,600 for one quarter. The claim process is easy—no receipts required—and rebates will more than pay for your annual Membership dues.

Click on the link above to get all the details.

20th Annual Golf Tournament

After a weather delay, we got to play our **20th Annual Golf Tournament at Hurricane Golf & Country Club on May 7.**



Saline HBA recognized several people who were instrumental in starting the golf outing and who have participated consistently over the years— **Don Utley**—original organizer & golfer for all 20 years! **Players** for more than 15 events—**Johnny Jones / Jim McClain / Andy Herzfeld / John Sledge**

Major Sponsors for more than 10 years—

Royal Overhead Doors / Ridout Lumber/ Metro Appliances & More / Bosley Construction

We appreciate **River Valley Tractor** for bringing out the Hole-in-One prizes again this year, **Arvest Bank** for cooking lunch, all of our sponsors and everyone who made this event a success for SHBA.



Presenting Sponsors



20 Team Sponsors

ABC Supply (Bradco)	GC Homes LLC
Acme Brick	Jones Glass
Argos Ready-Mix	Kaufman Lumber
Arvest Bank	Landers Development
Bank OZK	Malvern National Bank
Bull Developments	Merchants & Farmers Bank
CenterPoint Energy	Metro Appliances & More
Coldwell Banker RPM	Ridout Lumber
Davis Lumber & Hardware	Royal Overhead Door
First Security Bank	Saline Co Economic Dev

28 Hole Sponsors

******VIP Sponsors******
(in italics)

ABC Block	<i>Jones Glass</i>
ABC Supply (Bradco)	<i>Kaufman Lumber Company</i>
Adams Pest Control	<i>Ken Young Company</i>
Allied Glass	<i>Lenders Title</i>
<i>Baxley-Penfield-Moudy R/E</i>	<i>Lumber One Home Center</i>
<i>Bull Developments</i>	<i>Malvern National Bank</i>
<i>CenterPoint Energy</i>	<i>Martin Marietta Aggregates</i>
<i>Congo Stove & Patio</i>	<i>McCauley Services</i>
<i>Crye-Leike Realtors Benton</i>	<i>Merchants & Farmers Bank</i>
<i>Davis Lumber & Hardware</i>	<i>Ridout Lumber Company</i>
<i>Everett Buick GMC</i>	<i>Salem Homes</i>
<i>Farm Credit</i>	<i>Saline County Abstract</i>
<i>First Security Bank</i>	<i>Schrader Homes</i>
<i>Herzfeld Insurance</i>	<i>Thomas Insurance</i>

Major Sponsors

Royal Overhead Door
Hope Consulting
Bosley Consulting

Hole-In-One Sponsor
River Valley Tractor

Food Sponsor
Arvest Bank

Closest to Hole
Metro Appliances

Longest Drive
First Electric Co-Op

Putting Contest
Antique Brick & Block

Goodie Bag Contributors

CenterPoint Energy
Bank OZK
Crye-Leike Realtors -
Debbie Orton
First Electric Co-Op
First National Title
First Security Bank
Baxley-Penfield-Moudy

FIRST FLIGHT WINNERS



Think HBA First
Do Business With a Member



Most Honest Team - Arvest Bank

SECOND FLIGHT WINNERS

Team Winners

First Flight

Ridout Lumber /
Jones Glass /
Bank OZK

Second Flight

Coldwell Banker
RPM /
Saline County
Economic Dev /
Davis Lumber
& Hardware



Putting Contest-
Aaron Campbell /
Coldwell Banker RPM



Longest Drive -
Nate Smith /
Kaufman Lumber



Closest to Hole-
Gabe Santoyo /
Davis Lumber

Special Thanks to All the Workers

Jim McClain & Matthew Tillery
Metro Appliances
Mike Brewer & Carrie Williamson
CenterPoint Energy
Mallory Clark
Antique Brick

Debbie Orton
Crye-Leike Realtors
Shirley Ward
Benton Chamber
Gina Bull
Bull Developers
Arvest Bank
Lunch Group

Melissa Hubbard, Tammy Narramore
First National Title
Amy Eden & Kasey Klamm
Coldwell BankerRPM
Billie Jean Pitonyak
ProLand Title Co.

Beverage Sponsors & Drink Cart Drivers

First National Title
Coldwell Banker RPM
ProLand Title Company



Saline HBA
Major Golf Tournament Sponsors
Bosley Construction Co. Arvest Bank
Royal Overhead Door Hope Consulting
First Electric Co-Op
Metro Appliances e3 More
River Valley Tractor



1225 Hot Springs Hwy.
Benton, AR 72019

PO Box 151
Benton, AR 72018

Phone: 501-315-6588
Fax: 501-315-6588
E-mail: salinehba@sbcglobal.net



Membership & Permits History

We need to remember that we are an **Association of Professionals** dedicated to the construction of quality affordable housing for the citizens of Saline County and promoting “members doing business with members.”

Builders, if you are employing subs or buying from suppliers who are not members, please encourage them to join the Saline HBA. **Associates**, if you are doing business with builders or other businesses in the industry who are not members, recruit them.

It takes all of us working together to keep our Association strong.

Year	SHBA Membership History		Building Permits Issued	
	Builders	Associate	Benton	Bryant
2008	35	98	260	145
2009	26	107	200	181
2010	26	94	209	109
2011	27	80	147	144
2012	24	72	204	167
2013	26	70	205	126
2014	22	61	203	75
2015	20	61	158	82
2016	22	57	156	146
2017	22	59	145	124
2018	19	56	152	147