

Jan-San Distributors: Expand Your Business

iManage Informed can be your virtual in-house engineering department, providing you answers to your customer’s questions.

Purchasing software is expensive. Learning software is time consuming. Why spend money and time when iManage can do the work for you. We have the answers. Distributor’s now have a new tool and service they can offer customers.

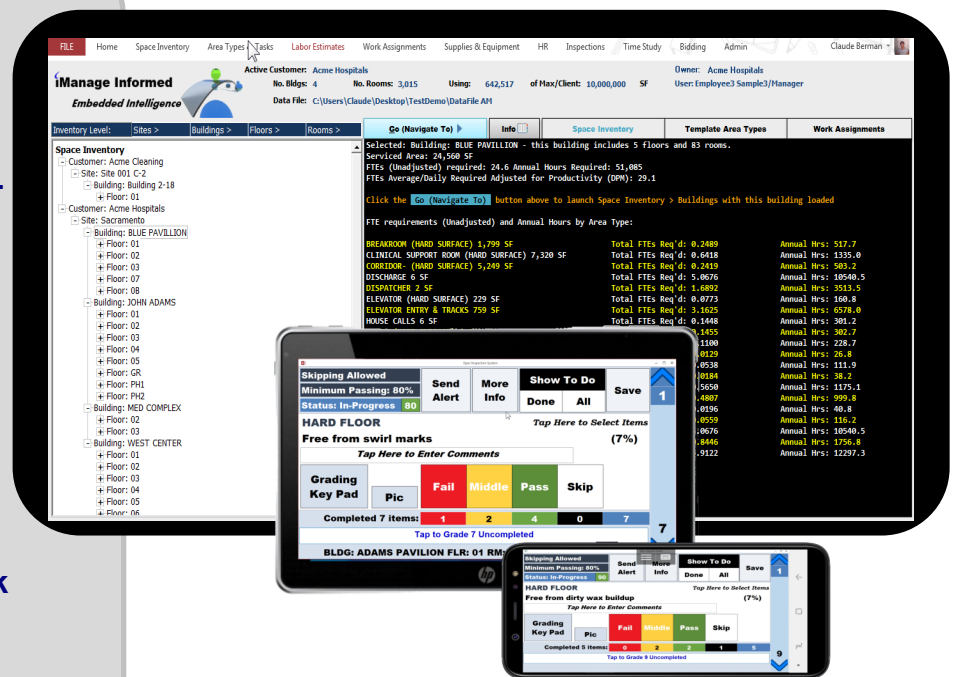
iManage Informed has over 25 years of experience selling facility management software, and consulting services. Times change, industry’s change and we have changed. Our new solutions service gives answers to important questions.

We’ll be your ‘Hand’ providing:

- ◆ Workloading (Labor Analysis)
- ◆ Productivity Improvements (Optimization)
- ◆ Consumable Usage (Forecasting)
- ◆ Equipment Loading Analysis (ROIs)
- ⇒ Customer Proposals (Integrating All Above)
- ⇒ Distributor RFQ Help (Data-Driven)

Give your salesforce something to talk about other than just product. Answers!

- How many people are needed to clean my facility?
- If I switch to a new combination of equipment and consumables, how much labor do I save?
- How will this new equipment save me money?
- What is my labor and task cost per flooring?
- How can I justify my budget and FTE needs?



And all at a price you can afford!