

# Optimizing Operational Workflow with Airtable

This presentation outlines how Gallant Business Solutions can help streamline and automate your operations to improve efficiency and production through Airtable, a powerful low-code platform.



# Introduction & Why Gallant Business Solutions?

#### Who We Are

Gallant Business Solutions specializes in

- Staffing services
- Project management
- Business process optimization
- Workflow automation

We have expertise in digital transformation, Agile implementation, and automation for businesses and government agencies.

### Why Work With Us?

Our process optimization team are experienced technology consultant and project managers with trainings from Accenture Consulting and Excella Consulting.

With expertise in Agile project management, Scrum, and workflow automation. Our team has a deep understanding of business process inefficiencies, working in an agile method, and using technology to streamline operations.

## Common Operational Challenges

7 Fragmented Data

Attempting to manage data spread across various platforms, making it difficult to manage and analyze data efficiently.

7 Manual Processes

Team members spending a significant amount of time on manual data entry, leading to inefficiencies and wasted resources.

**Z** Lack of Automation

Routine tasks and updates require manual follow-ups, creating delays and hindering productivity.

4 Limited Visibility

Lack of real-time insights into the team's work, work silos that are difficult to break down makes it challenging to collaborate effectively.



## Our Solution: Custom Process Optimization



### **Centralized System**

All operational data will be stored in one platform for easy access and analysis.



### Automated Workflows

Notifications, reminders, and updates will be autonomous, reducing manual work and ensuring timely communication.



### Integration with Existing Systems

Seamless integration with various third party tools to eliminates redundant data entry and improves data accuracy.



### Real-Time Analytics

Gain instant visibility into your team's work and performance in real time.



#### **Custom Build**

We build to your unique process and team, creating an exact fit for your systems.



### How We Work

We will leverage Agile methodology to ensure a collaborative and iterative process, with frequent client input and feedback.

Our team will work in 2-week sprints, building and testing functionalities incrementally, resulting in a faster and more adaptable solution.

We will prioritize open communication and close collaboration with your team throughout the project lifecycle.



# Why Airtable? The Low-Code Solution for Agile Operations

#### What is Airtable?

Airtable is a powerful low-code platform that combines databases, automation, and integrations, offering a flexible and customizable solution.

#### **Automated Workflows**

Automate status updates, alerts, and reminders, reducing manual work and improving efficiency.

### **Dashboards & Reports**

Real-time tracking of hiring pipeline and security clearance status, providing instant insights and data analysis.

#### Versatile and Customizable

Offers the versatility to support any of your operational processes across different teams to fit their needs precisely.

### **Integration Power**

Seamlessly integrates with third party applications, eliminating data silos and ensuring data consistency.

#### **Enhance Collaboration**

Multiple teams can work in one unified system, improving communication and collaboration.

# ROI & Value Proposition: The Business Impact of Optimized Staffing

1,000+

Per staff Hours Saved annaully

Reduce manual tasks, freeing up valuable time for more strategic initiatives.

30%

**Faster Operational speed** 

Streamline operational processes and reduce time to task completion

25-40%

**Increased Productivity** 

Team members can efficiently manage a larger volume of tasks, improving overall working capacity.





# Take the next leap forward...

### **Review Your Budget**

Ensure project expenses align with your budget, pinpointing savings and preventing overspending.

Make the Decision to Streamline Your Operations

### Optimize your Work

We are committed to providing innovative solutions that help organizations optimize their business processes.

Reach out today and unlock the potential of our services.

Schedule a discovery call

www.GallantBusinessSolutions.com

