



SMARTER WORKING

AV and Unified Comms

Productivity and Collaboration Everywhere

Smarter Working Experience

Productivity and Collaboration Everywhere



“ With XMA, our AV & UC Solutions and Services play a valuable role in helping you achieve your ESG goals. By reducing energy consumption, waste production, and travel, these services can help organisations minimise their environmental impact and create a more sustainable and inclusive workplace.

Morshed Miah, AV & Unified Comms Vendor Manager

Delivering engaging employee experiences to enhance retention and elevate the customer experience.

XMA unlocks the potential of your workforce, both in the office and working from home. Our AV & Unified Comms promote great Customer and Employee Experience (CX+EX), creating a Total Experience (TX) to transform organisation's inside and out.





Discover how we can help you create digital and physical work environments that are intelligent, connected, and efficient.

Our SMART solutions make your organisation's commitment to sustainability evident in everything you do. And so, you don't have to compromise security, efficiency, or performance as you focus on ESG success, our solutions and services meet SMART (Secure, Manageable, Agile, Responsible, Technology) criteria.



S	M	A	R	T
Secure	Manageable	Agile	Responsible	Technology
Incorporating robust security measures to ensure data integrity and use of privacy.	Designed to simplify management and bridge technology skills gap.	Scalable, modular solutions to meet your needs today, tomorrow and beyond.	products designed to prioritise corporate social responsibility, goals.	cutting edge, technology, and service ecosystems that enable enterprise digitisation.

SMART Solutions

For the office...

Smart Buildings

Workplace Experience & IoT
– Transform Your Workplace:

Effortless merging of cutting-edge technology for a connected, efficient, and future-ready work environment.

- Connect people to spaces with visitor registration, wayfinding, digital signs, space booking, and more.
- Enable productive meetings with room solutions that deliver seamless experiences across video conferencing platforms.
- Maximise facility efficiency and reduce costs with data-driven space management solutions.



...and hybrid working

Smart Workspace

Unified Communications & Collaboration – Boost Collaboration & Engagement:

Unify voice, video, chat, intranet, and more for streamlined teamwork and enhanced work experiences.

- Provide video, voice, presentation, content sharing, messaging, and other technologies to make collaboration between groups and individuals seamless.
- Integrate voice or omnichannel contact centres with collaboration apps your teams are familiar with to facilitate seamless customer interactions.
- Mitigate information overload and optimise employee experience with tailored updates and news wherever they are.

Case study: Housing Association

The Association has a portfolio of tens of thousands properties across Scotland.

Challenge

The Association embarked on a substantial transformation of its headquarters, departing from conventional office norms. They sought the expertise of XMA's SMART Buildings Advisory Services to cultivate dynamic spaces that foster safety, productivity, sustainability, and collaboration.

Outcome

Spearheading the transformation, XMA orchestrated the creation of an integrated SMART Building, seamlessly combining collaboration technology, booking systems, IoT sensors, and more to optimise operational efficiency and safety.

This pioneering initiative, showcasing a forward-thinking approach to workplace design, now stands as a blueprint for the Associations' various locations.



We Are Passionate About the Value We Add

"Fuelled by passion to deliver value, our consultants use their extensive experience to address our customers' unique challenges. Their outcomes-first focus distinguishes us in a crowded market."



Dennis Fox

Sales Director, Scotland, Wales & NI

SMART Services

SMART Advisory Services



SMART Workspace

Protect your workforce against cyber threats. Streamline processes, enable seamless communication, and proactively monitor digital experiences.



SMART Buildings

Optimise network performance, connect people to spaces with engaging in-building experiences, and improve building operations through Digital FM.

[Find out more](#)



Build, Test, Deploy



Build

Embark on your digital transformation with our expert Design & Engineering Services.



Test

Ensure quality, mitigate risk, and enhance user experience with our Testing Services.



Deploy

Seamlessly integrate expertise into your team and meet project demands on time.

[Find out more](#)

Managed Services



The 'go-to' business for designing and delivering Microsoft Teams Rooms.



Intelligent Audio Visual Solutions



The full spectrum of AV Solutions



Professional sound and induction loop systems.

[Find out more](#)



Why XMA?



Homegrown

We are a private, family run UK-based business.



Award-winning

We are a national award-winning IT reseller.



Public sector approved

We hold status on 25+ procurement frameworks.



Right-sized

We can provide and tailor service solutions for any size project, while maintaining a personal experience for every customer.

[VIEW OUR FRAMEWORKS](#)



Established

We have served thousands of customers over 35+ years in business.



Partner accredited

We have an unrivalled partner accreditation portfolio that means customers have access to best-in-class solutions, always.

With XMA's outcomes-focused philosophy we can make sure that every solution you implement is in alignment with your organisation's goals, and that you have the support you need at every stage of the process.

Find your headspace with XMA Services. Let us take care of your day-to-day so you can focus on your future.

Get in touch to discuss your IT service needs.

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