

The Evolution of Interrogation to Cognitive Interviewing: **An Effective Paradigm Shift**

(3) Three-Day Training from 8:00am - 4:00pm

1-hour Lunch Break from 11:30am – 12:30pm

Total of 21-In-Service Training Hours

Instructor: Professor Don V. Haley

Course Description: For decades, the traditional interrogation room has relied on confrontation and high-pressure tactics. But the landscape of law enforcement and criminal justice is evolving. Juries demand greater transparency, psychological science has advanced, and the stakes for securing unassailable, truthful information have never been higher.

Welcome to the paradigm shift. *The Evolution of Interrogation to Cognitive Interviewing* is an intensive, forward-thinking training course designed to equip modern investigators with science-backed, psychologically sound elicitation techniques. Moving away from outdated, coercion-prone methods, this course teaches law enforcement professionals how to leverage the intricacies of human memory, interpersonal dynamics, and cognitive load to uncover the truth.

Whether you are seeking critical details from a traumatized victim of a violent crime or breaking down the false alibi of a hardened suspect, this training transforms you from a traditional interrogator into a master of cognitive elicitation.

Learning Objectives

Through a blend of case study analysis, psychological theory, and practical application, participants will achieve the following core objectives:

- **Build Unshakable Trust with Victims:** Execute highly effective, rapport-building cognitive interviewing techniques. Learn how to create immediate psychological safety and trust between the investigator and victims of violent crimes, minimizing trauma while maximizing the quality and accuracy of memory retrieval.
- **Master the Eight-Step Suspect Elicitation Protocol:** Perform a sophisticated, eight-step cognitive adversarial suspect interviewing technique. You will learn how to systematically draw out a comprehensive, detailed narrative that locks a suspect into a story, allowing the investigator to rigorously analyze the statement for truthfulness, contradictions, and internal consistency.
- **Decode Interpersonal Deception Theory (IDT):** Move beyond outdated myths about "telltale signs" of lying. You will analyze how IDT characterizes deception not as a static event, but as a continuous, mutual, and highly adaptive process between the interviewer and the subject. Participants will learn to identify and exploit key psychological and neurological concepts such as *truth bias*, *cognitive load*, and *behavioral leakage* to expose deceptive narratives.

Who Should Attend This course is essential for Detectives, Special Agents, Investigators, Task Force Officers, and ambitious Patrol Officers looking to elevate their interview skill sets to the highest modern standard.

Why This Course Matters Don't just interrogate - *elicit, analyze, and solve*. By shifting to a cognitive interviewing paradigm, we will reduce the risk of false confessions, withstand rigorous legal scrutiny in the courtroom, and drastically improve our clearance rates. Elevate our investigative capabilities and discover the science of the truth.